



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

N A T I O N A L I N T E R G O V E R N M E N T A L P U R C H A S I N G A L L I A N C E

October 27, 2017

Rachael Jones Turner,  
SLED Cooperative Contracts Manager  
Xerox Corporation  
201 Merritt 7  
Norwalk, CT 06851

Re: Award of Contract # R171406

Dear Ms. Jones Turner:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on October 24, 2017, National IPA is pleased to announce that Xerox Corporation has been awarded an annual contract for the following, based on the sealed proposal (RFP# 17-14) submitted on July 18, 2017:

**Commodity/Service**

**Supplier**

Manage Print Solutions

Xerox Corporation

This contract is effective March 1, 2018 and will expire on February 28, 2021. As indicated above, your Contract # is R171406. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and Xerox Corporation.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, Contract Manager assigned to your contract at phone #615-431-8182 or Christine.Dorantes@Nationalipa.org.

Sincerely,

Christine Dorantes  
Contract Manager

# Proposal Requirements

## Tab 1: Entire Vendor Contract and Signature Form

### Vendor Contract Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Offeror and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: 120 days

Company Name: Xerox Corporation

Address: 201 Merritt 7

City / State / Zip: Norwalk, CT 06851

Telephone No.: 310 258 6266

Fax No.: 717-777-6641

Email Address: Rachael.Jones@Xerox.com

Printed Name: Rachael Jones Turner

Position with Company: SLED Cooperative Contracts Manager

Authorized Signature: *Rachael Jones Turner*

Acknowledgement of Addendum Number(s): 1 & 2 *JP*

Accepted by The Cooperative Purchasing Network:

Term of Contract March 1, 2018 to February 28, 2021

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 4 ESC and the awarded vendor. Awarded vendor shall honor all administrative fees for any sales made based on a contract whether renewed or not.

*[Signature]* 10/24/17  
Region 4 ESC Authorized Board Member Date

*Margaret Bass*  
Print Name

*Margaret Bass* 10/24/17  
Region 4 ESC Authorized Board Member Date

*Margaret Bass*  
Print Name

Region 4 Contact Number: 8171406