

Region 4 ESC/OMNIA Partners
Minimum % off MSRP

% off	Manufacturer
15%	3M & Accessories
15%	ACCO Products
1%	Acer (Mobile Devices)
16%	Acme Lite Mfg.
15%	Acoustic Research
15%	ADS (Advanced Digital Systems)
5%	Advance
5%	Aerohive
3%	AGI Connections
18%	AKG
13%	Allen & Heath
15%	Ambico
15%	American Dynamics
20%	Amplivox
25%	AMX
10%	Amzer
30%	Anchor Audio
15%	Anton Bauer
15%	Anthro Furniture
15%	Anvil Case
5%	Anywhere Carts
10%	Apollo & Accessories
15%	Artograph Inc.
5%	Aruba
3%	Ashly Audio
1%	Asus (Mobile Devices)
3%	Astatic
30%	Atlas/Soundolier
22%	Audio-Technica
3%	Audix Corp
15%	Audiovox
5%	Aurora
10%	AVerMedia
10%	AV Rover
25%	Avcom
10%	Aver
4%	Avid
5%	Avocent
5%	Axis
20%	Azden (NMT)
5%	Balance Box
25%	Balt-Mooreco Carts & Accessories
25%	BEI
20%	Belkin
18%	Bell & Howell
15%	Bencher

% off	Manufacturer
1%	Lenovo (Mobile Devices)
6%	LG Electronics
1%	LG Chromebase
10%	Lightspeed
15%	Liberty Wire & Cable
15%	Listec
10%	Listen Technologies
15%	Littlite
10%	LocknCharge
10%	Logitech
20%	Lowel-Lighting
10%	Lowell Manufacturing
15%	Lucasey Mfg
30%	Lumens
10%	Lumens Accessories
8%	Luxor & Accessories
5%	Mack Warranties
25%	Mackie
5%	MakerBot
15%	Manfrotto
20%	Marantz
15%	Marshall Furniture
20%	Matthews
3%	Max Cases
2%	Maxell
5%	Mediatech
2%	Memorex
1%	Microsoft
1%	Microsoft Extended Warranty
15%	Middle Atlantic Products
5%	Mien
15%	Miller Fluid Heads
25%	Mitsubishi Consumer
20%	Mitsubishi Presentation Systems
15%	Mitsubishi Accessories
5%	Mobile Edge
15%	Motorola
15%	MPC
15%	MTX Soundcraftsmen
20%	Nady
10%	nComputing
6%	NEC
5%	Neverware
10%	Newline
15%	O'Connor
20%	Oklahoma Sound

Omnia/National IPA/TCPN
Minimum % off MSRP

% off	Manufacturer
15%	BenQ
26%	Best Rite & Accessories
15%	Biamp Systems
15%	Black Box Corp.
15%	Blonder Tongue
15%	Boeckeler Instruments
15%	Bogen
25%	Bogen Sound
2%	BoxLight
15%	Bretford Accessories
25%	Bretford
15%	Brooks Electronics
25%	Buhl
15%	Buhl Optical
5%	Business Machine Security (BMS)
20%	C2G (Cables to Go)
20%	Califone
15%	Calzone Case
15%	Canare Cable
20-35%	Canon
10%	Canon Accessories
15%	Case Logic
15%	Casio
15%	Centurty Precision
10%	Cetacae Sound
15%	Channel One Lighting
15%	Chief Manufactureing
5%	Clear Touch Interactive
15%	Comcables
3%	Communication Specialties
15%	Comprehensive Video
15%	Cool lux
10%	Copernicus
5%	Countryman Associates, Inc.
20%	Covid
15%	Crestron
25%	Crown International
5%	Cybertouch
15%	DaLite (Advance) Carts & Accessories
25%	DaLite Screens & Accessories
10%	Datamation
15%	DBX
1%	Dell (Mobile Devices)
25%	Delta
10%	Delta Accessories
15%	Denon

% off	Manufacturer
15%	Olympus
15%	Omni Mount
20%	Optoma
3%	Otterbox
18%	OWI
4%	Panasonic Consumer
15%	Panasonic Industrial
15%	Panasonic Presentations
25%	Panasonic Security Group
15%	Panasonic Accessories
15%	Paso
25%	Peerless Industries
20%	Pelco
5%	Pi-Top
15%	Polycom
20%	Porta-Brace
5%	Powergistics
20%	Power R
15%	Premier Mounts
15%	Prime Image
15%	Pro Four
10%	Prompter People
20%	Proxima
15%	QTV
15%	Quartet Ovonics
15%	Qomo Hitevision
10%	Quam
10%	QVS
10%	Qwizdom
15%	Radio Design Labs
5%	Rapco International
15%	R-Columbia
5%	RCI Systems
10%	Recoton
10%	Revolabs
5%	Robo3D Printer
3%	Rode
20%	Rolls
10%	RoomPro
5%	Ruckus
3%	Rugged Protection
15%	Sabine
3%	Safeware
15%	Samson Technologies Corp
1%	Samsung (Mobile Devices)
10%	Samsung Professional

Omnia/National IPA/TCPN
Minimum % off MSRP

% off	Manufacturer
20%	Digitech
16%	Diversitrack
5%	DKI (Laminex)
5%	D&D Security
30%	Draper
10%	Draper Accessories
5%	Dremel 3D Idea Builder
3%	Duracell
10%	Eastman Kodak (see Kodak)
10%	eBeam- Luidia
15%	ECHOlabor
5%	Educational Collaborators
5%	Eduscapes
16%	Eiki
15%	ElectroVoice
13%	Elite Screens
18%	Elmo
10%	Elmo Accessories
15%	Empire Scientific
3%	Energizer
5%	Entourage Edge and Accessories
15-50%	Epson
10%	Epson Accessories
3%	Ergotron
5%	eReplacements
15%	ESE
5%	Euro Design Systems
20%	Eyecom
15%	Fanon
15%	Fast Electronic
15%	Fast Forward Video
15%	FEC
15%	Feral Industries
10%	Fiberbilt Cases
10%	Focus Enhancements
15%	Franklin Electronic
5%	FrontRow
16%	FSR, Inc.
18%	Fuji
20%	Fujinon
15%	Furman Sound
15%	Future Video
20%	Gator Cases
5%	GBC
15%	Gentner
15%	Glidecam

% off	Manufacturer
16%	Samsung Consumer
10%	Sanyo Accessories
15%	Scan Do
2%	School Asset Manager (SAM)
15%	Seal
25%	Sennheiser
5%	Sharp Consumer & Accessories
5%	Sharp Electronics Corporation
30%	Shure
10%	Shure Accessories
15%	Sigma Electronics
15%	Sirtage
15%	Slik
10%	Smart Media
3%	Smith Systems
15%	Smith Victor
10%	SMK Electronics (see Interlink)
5%	Sony Accessories
5%	Sony Consumer & Professional
15%	Sound Advance
18%	Soundcraft Furniture
18%	Sound Craft Audio
5%	Sound Projections
5%	Soundsphere
15%	Sound Video Systems - AV Rover
5%	SP Controls
10%	Spectrum Industries
5%	Splashtop
15%	Stanton
15%	Stewart Audio
15%	Stewart Filmscreen
10%	Swivel
15%	Symetrix
5%	Targus
20%	Tascam
20%	Teac Corporation
10%	Teach Logic
15%	Tech Electronics
15%	Technical Necessities
15%	Technomad
18%	Tekskil Industries
5%	Tekvox
20%	Telex & Accessories
9%	Telvue
2%	Texas Instruments TXI
1%	ThinkWrite

Omnia/National IPA/TCPN
Minimum % off MSRP

% off	Manufacturer
5%	Go Guardian
1%	Google (Chome OS Management)
3%	Griffen
3%	Grip Case
3%	GumDrop
1%	HP (Mobile Devices)
8%	H. Wilson Co (see Wilson)
15%	Hamilton Electronics
5%	Hapara
10%	Higher Ground
35%	Hitachi
15%	Hitachi Accessories
10-20%	Hitachi Software
15%	Hotronic Inc.
10%	Incipio
3%	InfoCase
10%	Infocus & Accessories
1%	Intel
15%	Intelix
10%	Interlink (see SMK)
15%	Javelin
5%	JBL Consumer
5%	JBL Professional
5%	Jelco
15%	JVC Professional
5%	JVC Consumer
15%	Kenwood Audio
10%	Kensington
10%	Kodak (see Eastman Kodak)
12%	Klasstech
15%	Koss
20%	Kramer Electronics
10%	KwikBoost
18%	Labtec
5%	Laminex
15%	Leightronix

% off	Manufacturer
15%	Tiffen
20%	Toa & Accessories
1%	Toshiba (Laptops)
2%	Toshiba (other)
1%	Tote Vision
15%	Toyo Optics
5%	Tripplite
5%	Triumph Boards
15%	Ultimate Support
25%	Ultrak
15%	University Sound
10%	V7
16%	Vaddio
15%	Van San
15%	Vantage Point
16%	Varizoom
10%	V-Tel
15%	Vicon
15%	Video Accessory Corp.
15%	Video Furniture International (VFI)
15%	Videolabs
15%	Videolarm
15%	Viewsonic
5%	Vizio
15%	Vivitek
12%	Volante
10%	Vutec
15%	Whirlwind
10%	Wiko/Eiko
27%	Williams Sound
8%	Wilson (see H. Wilson)
15%	Winsted
25%	Yamaha Professional
10%	Yamaha Consumer

Additional Manufacturers not listed above and as available at a minimum 1% discount off MSRP

<u>Value Added Services</u>	
Call for Quote	Whiteglove services (please see attached document)
Call for Quote	System Design (SD) (provided free of charge)
Call for Quote	Installation/Integration/Turnkey Solutions
Call for Quote	Extended warranty (extended warranties are based on product type, extension years, and product)
Call for Quote	Leasing Options
Call for Quote	Project management (PM)
Call for Quote	Programming (PG)
Call for Quote	Complex system design (CSD)
Call for Quote	System Documentation (CAD)
Call for Quote	Training (Product orientation)
Call for Quote	Professional Development (PD)
Call for Quote	(PD is customized by product type, customer needs)
Call for Quote	PD Train the Trainer (PDT&T)
Call for Quote	(PD T&T is customized by product type, customer needs, and number of attendees)
Call for Quote	Maintenance (maintenance agreement contracts are to be determined by entity, product type,
Call for Quote	Service Call
Call for Quote	After hours service call
Call for Quote	Service email communication portal specific to cus