

# CITY OF TUCSON

## BUSINESS SERVICES DEPARTMENT

REQUEST FOR PROPOSAL NO. 212528

AMENDMENT NO. ONE (1)

**WATER TREATMENT CHEMICALS (POLYMERS AND MISC.)**

DATE ISSUED: JULY 21, 2020

The referenced document has been modified as per the attached Amendment No. ONE (1).

**Please sign this Amendment where designated and return the executed copy with the submission of your proposal.** This amendment is hereby made part of the referenced proposal as though fully set forth therein. Any questions regarding this amendment should be addressed to Tracy Garcia, Senior Contract Officer at (520) 837-4114.

**BUSINESS SERVICES DEPARTMENT – SHARED SERVICES PROCUREMENT**  
CITY HALL • 255 W. ALAMEDA • P.O. BOX 27210 • TUCSON, AZ 85726-7210  
(520) 791-4217 • FAX (520) 791-4735 • TTY (520) 791-2639  
[www.tucsonaz.gov](http://www.tucsonaz.gov)

## REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON BUSINESS SERVICES DEPARTMENT  
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701  
P.O. BOX 27210, TUCSON, AZ 85726  
PHONE: (520) 837-4114/FAX: (520) 791-4735  
ISSUE DATE: JULY 21, 2020

REQUEST FOR PROPOSAL NO.: 212528  
RFP AMENDMENT NO.: ONE (1)  
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RFP DUE DATE: AUGUST 3, 2020 @ 2:00 p.m., LOCAL ARIZONA TIME  
SENIOR CONTRACT OFFICER: TRACY GARCIA

THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

### **ITEM ONE (1): QUESTION AND ANSWERS: The City has received the following questions, and has responded as such.**

**Question 1:** Since we bid on FSA/HFS, we will need the delivery locations/addresses for that product in order to gather freight rates and minimum order quantities, any price we supply for the RFP for that product only, would be only for the ship to's we are able to gather freight rates for, anything outside of those addresses would incur a completely different price due to freight from our terminals, hope this makes sense, is there a place to specify we cannot offer same price to any location nationwide, as that is not physically or financially possible?

**Response:** As part of the response to this RFP, indicate on a separate page that prices will vary dependent on location. If known, indicate what differing freight rates, schedules, and/or prices are (this can be by state or region or however applicable to Supplier's operations). Also, indicate the areas of the country Offeror is able to service.

**Question 2:** Please provide the following: Actual last year usage of FSA/HFS? Or estimated annual usage is fine.

**Response:** Usage numbers by item are not available.

**Question 3:** Please provide the following: Minimum order typically requested for FSA/HFS?

**Response:** See response to Question 2. Items are to be priced as competitively as possible, however, if there are additional pricing discounts based on volume order, that can be indicated on a separate page as part of the response to this RFP.

**Question 4:** Please provide the following: Do you accept assay adjusted invoicing for the fluoride i.e. if the assay is delivered at 24.1% and we bid a price of 23% assay, the unit price or QTY will be assay adjusted per invoice, based upon certificate of analysis?

**Response:** For response purposes, respond where assay adjusted invoicing is not accepted. This will be addressed on an agency by agency basis. Participating Agencies may request this upon contract award.

**Question 5:** Please provide the following: Who is the current supplier to the City of Tucson for items 12 & 13 and what price?

**Response:** The City of Tucson has not historically used these specific items. This solicitation is for a nationwide contract offering a broad range of chemicals to agencies across the country.

**Question 6:** Please provide the following: How is the product to be delivered, bulk tank truck, totes, drums, etc.?

**Response:** For Water Treatment Chemicals see the Delivery Logistics section under E. Technical Specifications for each requirement and how items are to be delivered; Agencies nationwide will have differing needs, indicate all delivery options Offeror can provide.

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Question 7: Please provide the following: Any other specific delivery requirements, hose length, fittings, samples taken during offloading, time/day for delivery, please specify.

Response: All requirements are included in the RFP; Agencies nationwide will have differing needs, indicate all delivery options Offeror can provide.

Question 8: Please provide the following: It looks like this is a blanket RFP not an actual bid for the City of Tucson correct?

Response: The contract is intended for both the City of Tucson and Participating Public Agencies nationwide.

Question 9: I have reviewed the bid documents and we do not distribute any of the chemicals on the bid. Does the city use any of the chemicals below?

- Fluorosilicic Acid
- Sodium Fluorosilicate
- Sodium Fluoride
- Dense Soda Ash
- Hand Sanitizer

Response: For items not specifically listed in the RFP that are related to Water Treatment Chemicals (whether a product and/or a service), Suppliers should provide a response to the 'Additional Water Treatment Products and Services' portion of the solicitation. Suppliers should provide the necessary details for the products and services being offered as part of their response as indicated in Section II. Requirements Specific to Evaluation Criteria.

Question 10: Please provide the following: Can you clarify if the hydrofluosilicic acid/Fluorosilicic acid items 12 & 13, which is the same molecular product, not sure why it is listed twice, is being requested for the City of Tucson, or just stock price request for OMNIA to use at other locations across the country as part of their national request?

Response: Supplier's should respond to fluorosilic acid and hydrofluorosilic acid as hydrofluorosilicic. All items are being requested both for the City of Tucson and Participating Public Agencies piggybacking off the Master Agreement.

Question 11: Please confirm your current products and annual usage amounts in lbs. and ship to location for all polymers you are bidding on this proposal?

Response: See responses to Questions 1 and 2. This solicitation is for a nationwide contract offering a broad range of chemicals to agencies across the country.

Question 12: I would like to inquire as to the current supplier and pricing.

Response: Current contract information can be found at the following link: [https://tucsonprocurement.com/home\\_SearchResults.aspx?ContractNum=161397&ContractTitle=&Keywords=&VendorName=&Department=&selecttype=Internal&orderby=ContractTitle](https://tucsonprocurement.com/home_SearchResults.aspx?ContractNum=161397&ContractTitle=&Keywords=&VendorName=&Department=&selecttype=Internal&orderby=ContractTitle)

Question 13: I would like to inquire as to the annual volume of the calcium hypochlorite tablets that the City of Tucson, AZ currently uses.

Response: See response to Question 2.

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Question 14: What are the actual delivery site addresses for each chemical?

Response: Locations and chemicals currently being delivered for the City of Tucson include:

- Hayden Udall: 4401 S Tucson Estates Pkwy, Tucson, AZ , 12.5% Sodium Hypochlorite
- Plant 9: 6505 S Sandario Rd. Tucson, AZ, 12.5% Sodium Hypochlorite
- Eisenhower (SCWPF): 9178 S Eisenhower Rd. Tucson, AZ, 12.5% Sodium Hypochlorite
- TARP: 1102 W Irvington Rd. Tucson, AZ, 12.5% Sodium Hypochlorite & 35% Hydrogen Peroxide
- Reclaim Facilities:
- 2550 W. Sweetwater Dr. Tucson, AZ, 12% Sodium Hypochlorite and 19% Ammonium Hydroxide
- 11701 N. Thornydale Rd. Tucson, AZ, 12% Sodium Hypochlorite
- 1580 S. Santa Cruz Ln. Tucson, AZ, 40% Sodium Bi-Sulfite

This solicitation is for a nationwide contract offering a broad range of chemicals to agencies across the country. See answer to Question 1 for more information.

Question 15: What is the actual delivery volume for each chemical?

Response: See response to Question 2.

Question 16: Do you know which locations will be taking Aluminum Sulfate, Ferric Sulfate and Polyaluminum Chloride?

Response: This solicitation is for a nationwide contract offering a broad range of chemicals to agencies across the country. Exact locations are not available.

Question 17: #5 Sodium Hydroxide. What are the estimated annual usages?

Response: Usage numbers by item are not available.

Question 18: #26 Citric Acid. Is it to be provided in powder or liquid form?

Response: For the price page, use liquid. If additional forms can be provided, include that information with pricing on a separate page as part of Supplier's response.

Question 19: #2 Soda Ash. Is it to be provided in dense or light form?

Response: For the price page, use dense. If light grade can be provided, include that information with pricing on a separate page as part of Supplier's response.

Question 20: #8 Chlorine. Is it to be provided in liquid bulk or cylinders?

Response: For the price page, use cylinders. If liquid bulk can be provided, include that information with pricing on a separate page as part of Supplier's response.

Question 21: #17. Polyaluminum Chloride. Is 10000/# per year a realistic annual usage number?

Response: See response to Question 3.

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Question 22: #18. Polyaluminum Hydroxychlorosul. Is 10000/# per year a realistic annual usage number?

Response: See response to Question 3.

Question 23: #10. Ferric Sulfate. What strength is needed (%)?

Response: See D. General Chemical Descriptions, v. Ferric Sulfate.

Question 24: #9. Copper Sulfate. What grade macro/small crystal is being requested?

Response: See D. General Chemical Descriptions, iv. Cooper Sulfate. Copper Sulfate shall be standard commercial fine crystal grade.

Question 25: Do you anticipate extending the bid due date?

Response: The bid due date is not being extended at this time.

Question 26: What additional details are you willing to provide, if any, beyond what is stated in bid documents concerning how you will identify the winning bid?

Response: There are no additional details outside of what is included in the RFP. The evaluation criteria is included in the solicitation and if a clarification to an Offeror's response is needed, it will be asked by the City of Tucson during the evaluation phase.

Question 27: Was this bid posted to the nationwide free bid notification website at [www.mygovwatch.com/free](http://www.mygovwatch.com/free)?

Response: Often third parties will repost public solicitations so it is unknown which specific organizations reposted this RFP. Outside of the City of Tucson, the link to the solicitation was provided on the OMNIA Partners site and the RFP was advertised in various newspapers across the country.

Question 28: Is this for the water plant?

Response: This contract is intended to meet the needs of the City of Tucson as well as other Participating Agencies nationwide. This contract may also meet the needs of other departments within the City of Tucson.

Question 29: Existing vendors and prices from last bid?

Response: See response for Question 12.

Question 30: Will Ferric Sulfate be used?

Response: It is anticipated that it will be however the usage for public agencies for specific items is unknown.

Question 31: #14. Lime foundry quick grade. Is this limestone or quick lime? If it's quicklime how is it different from the pebble quicklime?

Response: Quick Lime. See the General Chemical Descriptions specifically sections ix. And xi.

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Question 32: #7. Ammonium Hydroxide. Are you requesting a tech grade or high purity? If you are requesting a high purity would you accept a 19%?

Response: The chemical strength requested is a minimum of 20% (see section D. General Chemical Descriptions. Respondents may include other strengths/products/services on a separate page as indicated in the RFP.

Question 33: #12. Fluorosilicic Acid. Is there a Spec difference from 13. Hydroflusilicic Acid?

Response: See Answer to Question 10.

Question 34: #13. Hydroflusilicic Acid. Is there a Spec difference from 12. fluorosilicic Acid?

Response: See Answer to Question 10.

Question 35: #17. Polyaluminum Chloride. 18. Polyaluminum Hydroxychlorosul. Specs are the same is that intentional?

Response: Yes.

Question 36: #23. Sulfur Dioxide. Bid requests this in dry pounds what calculation is to be used as Sulfer Dioxide is not generally sold in dry pounds?

Response: See section D. General Chemical Descriptions. This is an Request for Proposal so if an Offeror is unable to provide a product at the given Unit of Measure - indicate as such and provide additional details on a separate page submitted with the response.

Question 37: Section D shows a spec for Sodium Permanganate but there is no price sheet line item for that product? Is that product up for bid?

Response: Yes, any products or services related to Water Treatment Chemicals (whether or not it is specifically listed in the RFP or called out on the Price Page) can be submitted by an Offeror as part of their response.

Question 38: #7. Ammonium Hydroxide. Can you please clarify the spec on this product?

Response: See response to Question 34. All of the technical specifications for the products are included in the RFP, anything else is additional that may be submitted in the Offeror's response.

**ITEM TWO (2): Clarification:** There are references in some advertisements of this Request for Proposal in which the Proposal Number was listed as 002013 for Water Treatment Chemicals with a Proposal Due Date of August 3, 2020. The correct Proposal Number is 212528 however the reference(s) to 002013 (Water Treatment Chemicals) is referring to this RFP. All submittals for this RFP should reference the correct Proposal Number of 212528 for Water Treatment Chemicals. The Due Date is August 3, 2020 at 2:00 p.m. Local Arizona Time.

### **ITEM THREE (3): PROPOSAL EVALUATION REQUIREMENTS; SECTION C, PRICE PROPOSAL; SUBSET 4, COOPERATIVE PURCHASING PROGRAM**

Subset 4 (COOPERATIVE PURCHASING PROGRAM) of Section C (PRICE PROPOSAL) OF THE PROPOSAL EVALUATION REQUIREMENTS on page 46 of the RFP has hereby been deleted in its entirety.

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ALL OTHER PROVISIONS OF THE REQUEST FOR QUOTATION SHALL REMAIN IN THEIR ENTIRETY.  
VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.

\_\_\_\_\_  
Signature                      Date

\_\_\_\_\_  
Print Name and Title

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City                      State                      Zip