



Water Treatment Chemicals
Executive Summary

Lead Agency: City of Las Vegas, NV

Solicitation: Bid # 150063-SK

Bid Issued: March 12, 2015

Pre-Bid Conference Date: March 19, 2015

Response Due Date: May 7, 2015

Bids Received: 4



Awarded to: CHEM

The City of Las Vegas, NV Department of Procurement issued Bid #150063-SK on March 12, 2015 to establish a national cooperative contract for Water Treatment Chemicals. The contract includes 20 chemicals utilized for water treatment.

Notice of the solicitation was sent to potential bidders, as well as advertised in the following:

- Onvia DemandStar
- Las Vegas Review-Journal
- Daily Journal of Commerce, OR
- The State, SC
- The Olympian, WA
- Times Union, NY
- Hawaii Tribune Herald
- Virginia Richmond Times-Dispatch
- National IPA website

On May 7, 2015 bids were received from the following bidders:

- Chemtrade Chemicals US LLC
- Olin Corporation
- Shannon Chemical Corporation
- Thatcher Company of Nevada, Inc

The bids were tabulated by the City of Las Vegas, NV Department of Procurement. A national cooperative award was made to:

- Thatcher Company of Nevada, Inc.

| The contract was executed on July 28, 2015 with effective date July 28, 2015. The contract term will be for one calendar year from July 28, 2015 through July 31, 2016, with four (4) one-year renewal options and an optional additional 180 days extension, with a full potential term through January 31, 2021.

Pricing:

Due to the complex nature of water treatment chemical procurement, and the unique requirements for each individual agency, Thatcher Company will conduct a thorough cost/product analysis for each agency to determine supplier/agency compatibility and meeting the needs of the requesting agency. Contact Kyle Peterson at 702-564-7622 or kyle.peterson@tchem.com