



UC OFFICE FURNITURE AND RELATED SERVICES
Executive Summary

Lead Agency: University of California

Solicitation: #001218

RFP Issued: July 8, 2019

Pre-Proposal Date: July 25, 2019

Response Due Date: August 21, 2019

Proposals Received: #11

Awarded to: Steelcase, Inc. – Purchasing Agreement #2019.001899

The University of California, Office of the President (UC) issued RFP #001218 on July 8, 2019 to select a supplier to support UC locations including campuses, medical centers, national laboratories, the Office of the President its affiliates and California State College (CSU) for office furniture and related services.

The Regents of the University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

The purpose of this Request for Proposal (the “RFP”) is to invite qualified furniture manufacturers to prepare and submit proposals to the University of California (“UC”) to provide Office Furniture (“Goods”) and related services, either directly or through a subcontracted dealer network; such services to include (but are not limited to) design/consultation, delivery, and installation (“Services”) (together, the “Goods and Services) all in accordance with Federal and State of California laws and the requirements of the UC as further detailed in this RFP. Potential proposers shall note, the UC has partnered with OMNIA Partners, Public Sector to make the resultant agreement a national cooperative agreement which public agencies, across the country, will be able to utilize.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On August 21, 2019 proposals were received from the following offerors:

- Allsteel Inc.
- The HON Company LLC
- Haworth
- Herman Miller, Inc.
- Irwin Seating Company
- Kimball Office, Inc.
- Knoll, Inc.
- Krueger International, Inc.
- Office Depot, Inc.
- Steelcase, Inc.
- Teknion LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award Kimball Office, Inc. Steelcase, Inc. and Herman Miller, Inc.

Contract includes:

- Systems Furniture, Freestanding, Storage, Seating, Tables, Architectural Elements, Accessories and Technology Support, Fixed Seating & Higher Education Classroom Furniture.
- Services for an additional fee: Design, Project Management, Asset Management, Demolition, Storage, Labor/Installation.

Term:

Initial five (5) year agreement from May 21, 2020 through April 30, 2024 with the option to renew for five (5) successive years (Renewal Terms), exercised individually, in combinations, and/or as a single block of 5 years through April 30, 2029.

Pricing/Discount: Discount off List.

OMNIA Partners, Public Sector Web Landing Pages: