

001225-May2019 - University of California Systemwide Flooring R

Questionnaire Name: *	Value Add
Questionnaire Description:	Payment, Rebate, Recycling & Cost Evaluation

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTIONS	Shaw Industries, Inc
-	1	* Please describe how your company can help offset the cost associated with AB2398 whether through discount, exchange, or recycling credits.	16.67%	-	We will reclaim your EcoWorx products for free, providing UCOP with transportation and disposal costs savings and an opportunity to participate in a more circular economy. This supports your waste reduction efforts by providing landfill diversion. Our EcoWorx products are carpet-to-carpet recycled.
-	2	* Please outline rebate or volume incentives you are willing to provide the University.	16.67%	-	We are offering a discount based on volume per material order. This allows the savings to be based
-	3	* Please indicate your preferred invoice delivery method.	16.67%	Electronic Invoice via Transcepta; cXML; EDI; Traditional Invoice in Paper or Email Format	EDI; Traditional Invoice in Paper or Email Format

-	4	* Please indicate your preferred payment and settlement terms	16.67%	Preferred - Payment Plus (Virtual Credit Card) Net Due; ACH 2%10 Net 30; ACH 1%10 Net 45; ACH Net 60; Paper Check Net 60	ACH Net 60
-	5	* What additional services, not outlined within this solicitation, can your company provide in delivering greater value to the University?	16.67%	-	<p>This supports your waste minimization efforts and provides an opportunity to participate in a more circular economy.</p> <p>Free Renderings: To help you visualize how our products will enhance your space, we provide free renderings.</p> <p>Free Website: To assist UCOP, we will provide a free website containing helpful information that may be accessed by your facilities managers 24/7 at any location. This will help to streamline your program and drive compliance. We will customize and host this website especially for UCOP. Typically, we house the following information for our customers:</p> <ul style="list-style-type: none"> <li>• Product standards and specifications</li> <li>• Ordering instructions and contact</li> <li>• Samples ordering information</li> <li>• Maintenance and installation guidelines</li> <li>• Warranties</li> <li>• Technical support</li> </ul> <p>View a sample site: <a href="http://microsites.shawcontract.com/">http://microsites.shawcontract.com/</a></p> <p>Sound Advisor™: We are sound experts and will help UCOP determine the effect flooring has on sound in your facilities. We completed hundreds of sound tests to develop Sound Advisor, which allows UCOP to hear how flooring will sound in your spaces. This tool, which is the first in the flooring industry, helps you select the best flooring option to reach your desired IIC rating. Hear Sound Advisor at <a href="http://shawcontract.soundadvisor.com">shawcontract.soundadvisor.com</a>.</p> <p>Timely Delivery: With the largest trucking fleet in the flooring industry, we ensure on-time delivery. Our 800 trucks and 3,000 trailers are supported by 30 regional distribution centers located across the US, including facilities in Cypress and Union City, CA.</p> <p>Local Warehousing: Free stocking of select carpet tile products in Northern and Southern California to service immediate needs.</p>
-	6	* How can your organization support the educational, research, and career development initiatives of our campus communities?	16.67%	-	<p>We support you by helping UCOP transform the learning experience in your facilities. Our products help you create spaces that inspire and invite learning, innovation and development. We provide products that:</p> <ul style="list-style-type: none"> <li>• Can be installed randomly, eliminating mistakes.</li> <li>• Are manufactured with mergeable dye lots, reducing waste and allowing for easy replacement.</li> <li>• Have bright colors for branding and creative environments.</li> <li>• Quick ship for last minute product needs.</li> <li>• Are durably constructed for long life.</li> </ul> <p>Our Sustainability and Technical Services teams look forward to collaborating with UC to assist you in meeting your sustainability goals and eliminating chemicals of concern from your campuses and facilities.</p> <p>Additionally, we are excited to partner with UC through career fairs and campus events. We believe creating a better future lies in the hands of the talented students attending colleges and universities today. Through Shaw's college programs, we seek out diverse and ambitious individuals to push boundaries, test limits, take risks and solve the problems that we don't yet know exist today. We offer a variety of programs including Sales, Operations Management, Co-op opportunities, and Internships. Our sales associates are located all across the United States and the majority of our engineering associates are located in the southeast. Partnering with UC will help us build our talent pipeline for the future. We believe as an organization that our people are our greatest asset.</p>