



To: Robert Pechacek
From: Robert Zingelmann
Date: August 27, 2015
Subject: Approval of Contract Awards

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on Tuesday, August 25, 2015 the following contracts were approved as presented:

- **Software and Related Products and Services**
 - Ardham Technologies

- **HVAC Equipment, Installation, Service and Related Products**
 - Arizona Mechanical Services HVAC, LLC *dba* Sunstate Mechanical
 - Comfort Systems USA Southwest
 - Daikin Applied Americas
 - HACI Service, LLC
 - Midstate Mechanical
 - Pueblo Mechanical
 - Sun Mechanical Contracting
 - TDIndustries
 - Trane

- **Educational Software, Media and Peripherals**
 - Edmentum
 - Instructure
 - JourneyEd *dba* Academic Superstore
 - PCMG
 - SchoolStatus
 - Super Duper Publications

- **Elevator Equipment, Service, Repair and Related Services**
 - ThyssenKrupp Elevator

- **Athletic and Physical Education Supplies and Uniforms**
 - Barcelona Sporting Goods
 - Samson Equipment
 - School Specialty



➤ **Electric Power Provider and Related Services**

- MP2 Energy Texas LLC
- Source Power & Gas LLC

All contracts shall commence on October 1, 2015 with the exception of Software & Related Products and Electric Power Provider which will commence on September 1, 2015. If you have any questions, please contact me.

A handwritten signature in blue ink, appearing to read "Robert Z. [unclear]", is written over a horizontal line.

Region 4 Education Service Center
Chief Financial Officer



To: Board of Directors
From: Robert Zingelmann
Date: August 6, 2015
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on Tuesday, June 30, 2015 for RFP # 15-11 for ***Athletic and Physical Education Supplies & Uniforms***. There were ten (10) proposals submitted:

- Barcelona Sporting Goods
- BSN Sports, LLC
- Clarke Distributing Co., LLC
- Fruhauf Uniforms, Inc.
- Samson Equipment, Inc.
- School Specialty Inc.
- Schultz Industries, Inc. d/b/a Sturdisteel
- Soccer Post
- SSR (A DBA of Custom Chenille and Embroidery)
- Swim Shops of the Southwest

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Athletic and Physical Education Supplies & Uniforms	Barcelona Sporting Goods Samson Equipment, Inc. School Specialty, Inc	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Robert Zingelmann
Region 4 ESC

From: Jason Wickel
President

Date: July 24, 2015

Re: Athletic and Physical Education Supplies & Uniforms; RFP # 15-11

We have reviewed the responses and recommend that the following companies be awarded:

- *Barcelona Sporting Goods*
- *Samson Equipment, Inc.*
- *School Specialty, Inc.*

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified products and services.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.