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Director of Administration

COUNTY OF DANE
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

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CHARLES HICKLIN
Controller

DATE: December 19, 2013

TO: All Proposers, Request For Proposals #113102: Pharmaceutical Products, Medical Equipment and Supplies and Related Products and Solutions

FROM: Carolyn Ninedorf, Purchasing Agent

SUBJECT: **ADDENDUM #1**

Questions and answers provided below in response to questions received.

Question #1 Can we have the Manufacturer/Item/Catalog Number listed for each item on Exhibit H? This is being asked for so responses will be uniform and an exact match to what is being asked for. This will prohibit a prospective responder to present a price for an item that is not of the same quality or specifications that is being asked for.

Answer #1 A detailed list with Manufacturer/Item/Catalog numbers is listed in the Excel document Attachment J. This document can be found as a link following the name of the RFP on the Dane County Purchasing Division web site at www.danepurchasing.com Click on Open RFPs and Bids, Purchasing, then scroll down to RFP #113102.

Question #2 Would Dane County be willing to sign a Nondisclosure Agreement with Premier, Inc.? Knowing that per section 2.2 Proprietary Information in the RFP that "it is the intention of Dane County to withhold the contents of the proposal from public view until such times as competitive or bargaining reasons no longer require non-disclosure, in the opinion of Dane County. At that time, all proposals will be available for review in accordance with the Wisconsin Open Records Law."

Answer #2 No. Dane County will follow all applicable State of Wisconsin laws regarding open records.

Question #3 *Is it possible for any exceptions to be submitted, with the final response, on January 17th?*

- Answer #3 Yes, exceptions can and should be submitted with proposal responses. The only exclusion to this is the Administration Agreement (Attachment I).
- Question #4 We have found an MFN within these documents, which we cannot agree to (page 13, section b, subsection ii: Contracts Offering Lower Prices). We will need to submit an exception to have this removed. Would you be willing to do this?*
- Answer #4 Reference Section 10.2 of the RFP. The Administration Agreement (Attachment I) must be signed, unaltered as a part of your bid response. Any exceptions will be cause for disqualification.
- Question #5 Is it possible to extend the question deadline (currently December 18th)?*
- Answer #5 The deadline for questions has been extended to December 30, 2013; 2:00 p.m. Central Time. Responses will be posted by close of business on January 6, 2014.
- Question #6 Is it OK for us to submit only for Medical Equipment products (NOT the Pharmaceuticals)?*
- Answer #6 Dane County will accept proposals for only Medical Equipment products or only Pharmaceutical products as well as proposals for both types of products.
- Question #7 Do you have an estimated annual value for the Medical Equipment products only?*
- Answer #7 The estimated annual value for medical equipment products only is 60 million dollars. The estimated annual value for pharmaceutical products only is 90 million dollars. Pricing for both parts of the RFP should be based on a volume of 150 million dollars.
- Question #8 Can the deadline for RFP submission be extended until at least January 24, 2014?*
- Answer #8 The Proposal due date has been extended to January 22, 2013; 2:00 p.m. Central Time.
- Question #9 While going through the documentation it seems that a lot of terms and conditions that are geared more toward the pharmaceutical piece and may not be applicable to the medical supplies side. My question would then be; **will the county be separating the terms and conditions, and therefore the formal bid, to provide direction on what terms and conditions are set forth for each?***
- Answer #9 The County will not be separating the terms and conditions of the RFP. Terms and conditions may be changed at the time of contracting.
- Question #10 If a vendor cannot agree to a pricing commitment or most favored customer pricing in any way – would the response of the vendor be rendered non-responsive? Would the vendor still remain eligible for award under this RFP?*
- Vendor can agree to offer any published price reduction to our annual Buyer's Guide prices if the reduction in Buyer's Guide price goes below the customer contracted price. Vendor can agree to promptly notify customer of such price reductions.*

Answer #10 See Answer #4. Proposer must agree to the commitments in the Administration Agreement (Attachment I).

Please acknowledge receipt of this addendum by noting “Addendum #1 Received” on the bottom of the Signature Affidavit when you submit your proposal.