

Omnia Partners (NIPA) #171725-01		
Product Category	Method of Determining Price	NIPA Discount %
Panasonic Toughbook Product Line		
Fully-Rugged	Discount off List	16%
Semi-Rugged	Discount off List	13%
Business-Rugged	Discount off List	9%
Toughpad	Discount off List	12%
Body-worn & In-car Video		
Panasonic - Arbitrator	Discount off List	11%
Toughbook and Arbitrator Accessories		
Memory Expansion	Discount off List	11%
Power Accessories	Discount off List	11%
Drives	Discount off List	11%
Docking/Port Replicators	Discount off List	11%
External Displays	Discount off List	11%
All Other Accessories	Discount off List	11%
Extended Warranties		
Panasonic	Discount off List	5%
Pro Services		
Panasonic	Discount off List	5%

Docking Stations & Mounting Hardware		
Havis	Discount off List	10%
Gamber-Johnson	Discount off List	15%
RAM Mounts	Discount off List	10%

Mobile Routers & Modems		
Cradlepoint	Discount off List	5%
Mobile Printers		
Brother Mobile	Discount off List	5%

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Product Category	Method of Determining Price	NIPA Discount %
Gunshot Detection Systems		
EAGL Technology - FireFly	Discount off List	10%
EAGL Technology - DragonFly	Discount off List	10%
EAGL Technology - Software	Discount off List	10%

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Product Category	Method of Determining Price	NIPA Discount %
Servers		
Fujitsu PRIMERGY Servers	Discount Off List	10%
Fujitsu PRIMQUEST Servers	Discount Off List	10%
Fujitsu SPARC Servers	Discount Off List	10%
Storage		
Eternus	Discount Off List	12%

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Product Category	Method of Determining Price	NIPA Discount %
Rugged Keyboards		
Ikey	Discount off List	10%
Antennas		
Antenna Plus (Airgain)	Discount off List	10%
Panoramma Antennas	Discount off List	10%
Barcode Scanner		
L-Tron	Discount off List	5%
Tactical Light Grenades		
L-Tron	Discount off list	5%
Power Supply		
LIND	Discount off list	10%
Chargeguards		
Havis	Discount off list	10%
Rugged Device Carrying Cases		
InfoCase	Discount off list	11%
Speech Recognition / Dictation Microphones		
Nuance - Dragon Law Enforcement	Discount off list	10%
Code 3 Technology Installation Services		
AEP	Discount off list	15%
MHQ	Discount off list	15%