

Solicitation 2017017 - Automotive Lubricants and Related Products

**DISCOUNT OFF LIST PRICE**

For each of the product categories, provide a listing of product lines and the proposed discount off list price. Offeror's may insert additional lines as needed.

<b>LIST</b>	<b>CATEGORY</b>	<b>DISCOUNT OFF</b>
A	ENGINE LUBRICANTS	15.00%
	Pricing listed on bid represents a 15% discount off national account pricing levels.	
B	TRANSMISSION LUBRICANTS	15.00%
	Pricing listed on bid represents a 15% discount off national account pricing levels.	
C	DIFFERENTIAL LUBRICANTS	15.00%
	Pricing listed on bid represents a 15% discount off national account pricing levels.	
D	HYDRAULIC	15.00%
	Pricing listed on bid represents a 15% discount off national account pricing levels.	
E	ADDITIONAL SERVICES OR PRODUCTS AVAILABLE	
	Many of our popular motor oils and transmission fluids products are now available in 6 gallon boxes with a plastic liner, similar to boxed wine. We offer racking (purchased separately) that holds 6 boxes and includes 6 quart plastic transfer jugs. This innovative package saves time, floor space, inventory and waste over quart bottles and heavy drums.	

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DESCRIBE ANY ADDITIONAL DISCOUNTS AVAILABLE FOR  
VOLUME PURCHASES, SPECIAL MANUFACTURER OFFERS,  
MINIMUM ORDER QUANTITY, FREE GOODS PROGRAM,  
TOTAL ANNUAL SPEND, ETC.

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