

## Item Title

ORACLE PRODUCTS AND SERVICES (180233-RFP)

**C Number:** C-73-19-012-3-00

**Action Requested:**

Approve the contract for award at an estimate of \$1,000,000 for five years until November 30, 2023 with five one-year renewal options. The effective date of the contract will be December 12, 2018. The purpose of the contract is to provide a purchasing agreement for the acquisition of Oracle products and services.

It is requested by the OPS that the Board of Supervisors approve the subject award to the Most advantageous as recommended.

DLT Solutions LLC

Mythics, Inc.

**Board Required Information:**

**Additional Information:**

**Expenditure Impact By FY:**

n/a

**Item Notes:**

(12/6/2018 2:21:12 PM) - Step: ClrkOfBrd

User: Nadia Rodriguez

Response: APPROVE

(12/6/2018 2:12:36 PM) - Step: MtlsMgt

User: Kevin Tyne

Response: APPROVE

(12/5/2018 5:34:58 PM) - Step: OMB

User: Mayra Hourigan

Response: APPROVE  
Comments:  
Recommend approval.

(12/5/2018 3:09:26 PM) - Step: OMB\_C2  
User: Kirstin Chernin  
Response: APPROVE  
Comments:  
Recommend approval.

(12/5/2018 7:38:39 AM) - Step: CountyAtty  
User: Randall Pennington  
Response: APPROVE

(12/4/2018 4:37:13 PM) - Step: OMB\_C1  
User: Jordan Dale  
Response: APPROVE  
Comments:  
Approval recommended

(12/4/2018 4:33:39 PM) - Step: DepartmentChief  
User: Sonia Venegas  
Response: APPROVE

(12/4/2018 2:57:54 PM) - Step: DeptHead  
User: Kevin Tyne  
Response: APPROVE

(12/3/2018 2:12:18 PM) - Step: DeptCoor  
User: Mirheta Muslic  
Response: APPROVE

(12/3/2018 2:11:08 PM) - Step: Originator  
User: Mirheta Muslic  
Response: APPROVE

(11/29/2018 4:14:39 PM) - Step: MtlMgt  
User: Kevin Tyne  
Response: APPROVE

(11/29/2018 7:42:46 AM) - Step: OMB  
User: Mayra Hourigan  
Response: APPROVE  
Comments:  
Recommend approval.

(11/28/2018 10:07:46 AM) - Step: OMB\_C2  
User: Kirstin Chernin  
Response: APPROVE  
Comments:  
Recommend approval.

(11/28/2018 8:10:37 AM) - Step: OMB\_C1  
User: Jordan Dale  
Response: APPROVE  
Comments:  
Approval recommended

(11/28/2018 8:04:14 AM) - Step: CountyAtty  
User: Randall Pennington  
Response: APPROVE

(11/27/2018 3:58:04 PM) - Step: DepartmentChief  
User: Sonia Venegas  
Response: APPROVE

(11/27/2018 3:52:18 PM) - Step: DeptHead  
User: Kevin Tyne  
Response: APPROVE

(11/27/2018 2:10:31 PM) - Step: DeptCoor  
User: Mirheta Muslic  
Response: APPROVE

(11/27/2018 1:15:33 PM) - Step: Originator

User: Mirheta Muslic

Response: APPROVE

**Is there a Financial Impact?**

no

**Is there related Managing for Results information?**

no

n/a

***General Item Information***

**Department:** Materials Management

**Constellation:**

**Contact Name:** Mirheta Muslic

**Phone Number:** 602-506-3275

**Return To:** Mirheta Muslic

**Phone Number:** 602-506-3275

**Location:** Supervisors' Auditorium

**Board:**

**Meeting Date:** 12/12/2018

***Item Tracking***

| Step              | Action  | User               | Date                  |
|-------------------|---------|--------------------|-----------------------|
| Originator        | APPROVE | Mirheta Muslic     | 11/27/2018 1:15:32 PM |
| DeptCoor          | APPROVE | Mirheta Muslic     | 11/27/2018 2:10:30 PM |
| DeptHead          | APPROVE | Kevin Tyne         | 11/27/2018 3:52:16 PM |
| DepartmentChief   | APPROVE | Sonia Venegas      | 11/27/2018 3:58:02 PM |
| Legal             | APPROVE | Randall Pennington | 11/28/2018 8:04:13 AM |
| OMB               | APPROVE | Mayra Hourigan     | 11/29/2018 7:42:45 AM |
| MtIsMgt           | APPROVE | Kevin Tyne         | 11/29/2018 4:14:38 PM |
| OriginatorMonitor | RECALL  | Mirheta Muslic     | 12/3/2018 1:21:26 PM  |
| Originator        | APPROVE | Mirheta Muslic     | 12/3/2018 2:11:07 PM  |
| DeptCoor          | APPROVE | Mirheta Muslic     | 12/3/2018 2:12:17 PM  |
| DeptHead          | APPROVE | Kevin Tyne         | 12/4/2018 2:57:53 PM  |
| DepartmentChief   | APPROVE | Sonia Venegas      | 12/4/2018 4:33:38 PM  |

|               |         |                    |                      |
|---------------|---------|--------------------|----------------------|
| Legal         | APPROVE | Randall Pennington | 12/5/2018 7:38:38 AM |
| OMB           | APPROVE | Mayra Hourigan     | 12/5/2018 5:34:57 PM |
| MtIsMgt       | APPROVE | Kevin Tyne         | 12/6/2018 2:12:35 PM |
| ClrkOfBrd     | APPROVE | Nadia Rodriguez    | 12/6/2018 2:21:12 PM |
| CountyManager | APPROVE | Valerie Beckett    | 12/7/2018 1:30:43 PM |

**Board of Supervisors / Directors Approved on 12/12/2018.**



**MARICOPA COUNTY OFFICE OF PROCUREMENT SERVICES**

**MEMO: PROCUREMENT SUMMARY RFP**

**DOCUMENT DESCRIPTION: ORACLE PRODUCTS AND SERVICES**

**ADVANTAGE DOCUMENT ID #: 180233-RFP**

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Bid Opening Date: 6-26-18

Procurement Type: 5

Requesting Department (s) and Contact Name(s): OPS (Brian Walsh)

Number of Bids Solicited: 6222

Number of Responses Received: 8

Contract Term: Five years

Renewal Option: Five annual renewals

Contract Hearing Date (BOS Approval Date): 12/12/18

Contract Start Date: 12/12/18

Expiration Date: 11/30/23

Previous Contract number: 13120-RFP

Previous Contract Title: Oracle Products, Services and Solutions

Previous Number of Contractors: 1

Previous Contract Expiration Date: 4/30/19

Previous Contract Total: \$1,000,000

Previous Contract Spend: \$773,042

Previous Contract Length: Five years

Requested Contract Value: \$ 1,000,000

NIGP Code: 20655

1. Eight proposals were received in response to this solicitation. The respondents were

- 1.1 BIAS Corporation
- 1.2 CherryRoad Technologies
- 1.3 Insight Public Sector
- 1.4 Mythics, Inc.
- 1.5 AST Corporation
- 1.6 Immix Technology
- 1.7 DLT Solutions
- 1.8 Vaske Computer, dba Collier IT

2. The purpose of the contract is to: This contract is to establish a nationwide purchasing agreement for the acquisition of Oracle products, services and solutions.

3. Basis of Award: Most advantageous

4. The following vendors, CherryRoad Technologies and Immix Technology, were determined to be non-responsive and were notified that their proposals would not be evaluated further. The vendors were mailed a letter on July 20, 2018 explaining the determination.

5. In the first and final round of evaluation, the average score out of 100 points for the Respondents were as follows; AST Corp./92.85, BIAS Corp./90.43, DLT Solutions/94.04, Insight Public Sector/88.96, Mythics, Inc./95.00, and Vaske Computer, dba Collier/84.00.

6. Recommendation is made to award the contract(s) to:

| <u>Vendor Number</u> | <u>Vendor Name</u> |
|----------------------|--------------------|
| VC0000005421         | DLT Solutions      |
| VS0000003170         | Mythics, Inc.      |

7. Unless otherwise noted, I found each firm who submitted an offer to be responsible and all the bids submitted to be responsive to the solicitation requirements.

8. In accordance with Department policy, I have accomplished the following:

- Reviewed BidSync.com Supplier Classification Report and invited additional vendors (if not present on the report) through the BidSync.com solicitation;
- Searched the Internet for additional vendors; and
- Sent the vendor list to the customer for their review and additional vendors to be added.

9. BOS AGENDA TEXT:

Approve the contract for award at an estimate of \$1,000,000 for five years until November 30, 2023 with five one-year renewal options. The effective date of the contract will be December 12, 2018. The purpose of the contract is to provide a purchasing agreement for the acquisition of Oracle products and services.



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Brian D. Walsh  
Sr. Procurement Officer

11-27-18  
Date