

MUSIC & ARTS™

INSTITUTIONAL BID DEPARTMENT

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Omnia Partners/Region 4 ESC

Solicitation # 19-12

Performing Arts Apparel, Instruments, Furnishings, Storage, and Related Services

Contract period: 11/1/19 – 10/31/22

To ensure appropriate processing and pricing, please reference the above bid# on all purchase orders resulting from this bid.

DISCOUNT – 0% from Music & Arts Online Catalog

Online catalog prices are already discounted up to 60% from MSRP

www.musicarts.com

SUMMARY TERMS and CONDITIONS

DELIVERY

- Free shipping on orders over \$25

Free shipping applies to Standard Ground shipping only to the lower 48 United States. Very large and oversize packages which are required to ship via freight may require additional shipping charges. See product description page or shopping cart. Other restrictions may apply. Additional placement, unpacking, clean up, removal, cartage, installation, assembly and adjustments are not included.

- Delivery quotes are based on current estimates which are subject to change ARO.
- Claims for shipping damage and/or shortages must be made within 5 days of delivery receipt. Shipping cartons and packing materials must be maintained for damage claim inspections by the carrier.

PAYMENTS

- Payment terms are net 30 days with authorized purchase order, including invoices for partial shipments.
- Orders paid with credit card are subject to a 3% service fee.
- Any applicable sales tax is additional and not included in quoted price(s).

SET-UP

- All instruments are factory set-up and packaged. Additional unpacking, installation, assembly, set-up and adjustments are not included.

WARRANTY

- Standard manufacturer limited warranty terms and conditions apply to all items offered. Additional warranties, service, or maintenance are not offered or inferred.

SAMPLES

- Samples may be provided only at the discretion of Music & Arts.

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PRICING

Music and Arts is a **direct** authorized sales and service dealer for most of the major music manufacturers and publishers including, but not exclusive to, Yamaha, Conn-Selmer, Bach, King, Buffet, Fox, Schilke, Eastman, Pearl/Adams, Ludwig/Musser, Jupiter/Majestic, Miraphone, Rico, Vandoren, D'Addario, Fender, Hal Leonard, Alfred, and Kjos, representing approximately 150 brand names with approximately 300,000 individual product items.

The benchmark discounts offered in the commodity categories listed below are from manufacturers'/publishers' suggested retail price.

Woodwind instruments	20-60%
Brass Instruments	20-60%
Percussion Instruments	20-60%
String Instruments	20-60%
Classroom instruments	10-40%
Keyboards/Pianos	20-50%
Repair	\$65 hourly rate + parts
Accessories	0-65%
Print Music (vocal/instrumental/method books)	0-25%
Sound Systems	10-50%
Supplies	10-60%

Standard manufacturers' warranty is included at no extra charge.