



Request for Contract Update

Furniture, Installation and

Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC (Contractor) hereby provides notice of the following update on

this date 8/13/2020.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Offices To Go previously had separate discounting for their "Casegoods" and "Seating" lines. Now they only have one discount for both lines. We request to combine their lines on the product and install matrices. Please see attached revised product and install matrices. (Freight matrix remains unchanged as freight was already combined.)

Submitted By: Caroline Smith

Approved by Email: Date 8/13/2020 | 8:42 AM PDT

Title: Director of Strategic Sourcing

Denied by Email: Date _____

Email Address: CSmith@meteoreducation.com

DocuSigned by:
Region 4 ESC Robert Engelmann
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PRODUCT PRICING BY SUPPLIER 07-10-20

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	7.50%	7.50%	9.00%	10.00%	11.50%
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	44.50%	44.50%	45.00%	46.00%	47.00%
A2S Inc. - Balance of Line	Balance of Line	30.50%	30.50%	31.50%	32.50%	33.50%
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	46.00%	46.00%	46.50%	47.50%	48.50%
Acrylic Source	Display solutions	SELL PRICER				
Allied Plastics	Activity tables, science tables, and early childhood tables	46.00%	46.00%	46.50%	47.50%	48.50%
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	38.00%	38.00%	39.00%	40.00%	41.00%
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	43.50%	44.50%	45.00%	46.00%	47.00%
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	28.00%	29.00%	30.00%	31.00%	32.00%
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	55.50%	56.50%	57.00%	57.50%	58.00%
Annin & Co	Indoor/outdoor flag products	23.00%	23.00%	24.00%	25.00%	26.00%
Aurora Storage	Storage solutions	23.00%	23.00%	24.00%	25.00%	26.00%
AWT World Trade	Drying racks, and screen printing equipment.	SELL PRICER				
BioFit	Seating, mobile folding tables and carts	23.00%	23.00%	24.00%	25.00%	26.00%
Bretford	Power and data solutions. Discount does not apply to licensing.	30.50%	30.50%	31.50%	32.50%	33.50%
Bulman	Paper racks	SELL PRICER				
Byrne Electrical Specialists	Power and data solutions	SELL PRICER				
Carpets for Kids	Children's educational rugs	SELL PRICER				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	23.00%	23.00%	24.00%	25.00%	26.00%
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	SELL PRICER				
Champion Sports	Athletic & physical education equipment	23.00%	23.00%	24.00%	25.00%	26.00%
Cherryman	Complete line of reception, executive office and conference furnishings	38.00%	38.00%	39.00%	40.00%	41.00%
Children's Factory (The Children's Factory)	Soft play furniture	7.50%	7.50%	9.00%	10.00%	11.50%
Clinton Industries	Recovery beds, sports training tables	9.00%	10.50%	12.00%	13.00%	14.50%
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	7.50%	7.50%	9.00%	10.00%	11.50%
Corporate Identification Solutions	Signage solutions	SELL PRICER				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	SELL PRICER				
Da-Lite Screen Company	Presentation screens and furniture	7.50%	7.50%	9.00%	10.00%	11.50%
Debourgh	Lockers	SELL PRICER				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	50.50%	50.50%	51.50%	52.00%	52.50%
Eagle Group	Foodservice equipment	33.50%	33.50%	34.50%	35.50%	36.50%
Edsal	Commercial grade shelving, racking and storage systems	13.50%	13.50%	15.00%	16.00%	17.50%
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	30.00%	30.00%	30.00%	30.00%	30.00%
eko	Collaborative, lounge and healthcare seating	33.50%	33.50%	34.50%	35.50%	36.50%
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	38.00%	38.00%	39.00%	40.00%	41.00%

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	30.50%	31.50%	32.50%	33.50%	34.50%
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	38.00%	38.00%	39.00%	40.00%	41.00%
Essendant	Furnishings and consumables	SELL PRICER				
Fellowes	Office and school products	SELL PRICER				
Fire King	Fireproof file cabinets and safes	33.50%	33.50%	34.50%	35.50%	36.50%
Fit & Finish	Laminate casegoods & conference tables	23.00%	23.00%	24.00%	25.00%	26.00%
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	SELL PRICER				
Flash Furniture*	Complete line of furnishings	SELL PRICER				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	23.00%	23.00%	24.00%	25.00%	26.00%
Flexi-Felt / IEG	Floor saver glides	SELL PRICER				
FomCore	Soft Seating	41.50%	41.50%	42.00%	43.00%	44.00%
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	30.50%	30.50%	31.50%	32.50%	33.50%
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	23.00%	23.00%	24.00%	25.00%	26.00%
Global*	Metal filing, seating, casegoods, and storage	33.50%	33.50%	34.50%	35.50%	36.50%
Great Openings (Including Sparkeology)	Metal filing and storage	60.50%	61.00%	62.00%	62.50%	63.00%
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	SELL PRICER				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	SELL PRICER				
Groupe Lincora Inc.	Casegoods, seating and tables	36.50%	36.50%	37.50%	38.50%	39.50%

Brand	Description	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hann	Art, science, drafting educational furniture	36.50%	36.50%	37.50%	38.50%	39.50%
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	38.00%	38.00%	39.00%	40.00%	41.00%
Hirsh Industries, LLC	Metal casegoods, filing and storage	41.50%	41.50%	42.00%	43.00%	44.00%
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	47.50%	48.50%	49.00%	50.00%	50.50%
Humanscale	Seating, sit/stand products, and balance of line	23.00%	23.00%	24.00%	25.00%	26.00%
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	38.00%	38.00%	39.00%	40.00%	41.00%
Humanscale	Lighting (Not including Artemide)	36.50%	36.50%	37.50%	38.50%	39.50%
Humanscale	Accessory Products (Ergo tools & Glare Filters)	35.00%	35.00%	36.00%	37.00%	38.00%
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	38.00%	38.00%	39.00%	40.00%	41.00%
Integra Seating	Soft Seating	30.50%	30.50%	31.50%	32.50%	33.50%
Interior Concepts	Modular workstations & panel systems	23.00%	23.00%	43.00%	43.00%	43.00%
Invincible Office	Metal office casegoods	46.00%	46.00%	46.50%	47.50%	48.50%
IRN	Furniture recycling service	SELL PRICER				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	46.00%	46.00%	46.50%	47.50%	48.50%
Jasper Chair	Seating and tables	38.00%	38.00%	39.00%	40.00%	41.00%
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	15.00%	15.00%	16.50%	17.50%	19.00%
Jonti-Craft	Early childhood furniture and learning products	13.50%	13.50%	15.00%	16.00%	17.50%
Jonti-Craft	Berries line	27.50%	27.50%	28.50%	29.50%	30.50%
Joy Carpets	Early childhood carpets	SELL PRICER				
KFI Seating	Seating	38.00%	38.00%	39.00%	40.00%	41.00%
KI	Complete line of furnishings	16.50%	16.50%	24.00%	25.00%	26.00%
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	SELL PRICER				
Kore Design	Seating, active seating, alternative seating chairs	38.00%	38.00%	39.00%	40.00%	41.00%
Legends Fitness	Weight room and workout room equipment	SELL PRICER				
Leisure Craft	Outdoor furniture	SELL PRICER				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	SELL PRICER				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Logiflex	Office furniture and lounge seating	41.50%	41.50%	42.00%	43.00%	44.00%
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	23.00%	23.00%	24.00%	25.00%	26.00%
Marc Wilson Designs	Graphic design elements, signage, and décor	SELL PRICER				
Marco Group	Seating, desks, tables, makerspace storage.	23.00%	23.00%	24.00%	25.00%	26.00%
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	23.00%	23.00%	24.00%	25.00%	26.00%
Marvel: Pronto Series	Office furniture, seating and file cabinets	41.50%	41.50%	42.00%	43.00%	44.00%
Maverick Desk	Laminate casegoods & conference tables	49.00%	49.00%	50.00%	50.50%	51.00%
Maxon*	Panel System Furniture	65.00%	65.50%	66.00%	66.50%	67.00%
Mayline	Casegoods, seating, training furniture, high density filing systems	37.50%	38.00%	39.00%	40.00%	41.00%
McKesson / Moore Medical	Medical products	SELL PRICER				
Mediatechnologies	Complete offering of library furniture	39.00%	41.50%	45.00%	47.00%	47.50%
MeTEOR Catalog	Turn-key school furnishings	25.00%	25.00%	25.00%	25.00%	25.00%
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	15.00%	15.00%	16.50%	30.00%	40.00%
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	33.50%	33.50%	34.50%	35.50%	36.50%
Mity-Lite*	Lightweight folding tables and carts	23.00%	23.00%	24.00%	25.00%	26.00%
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	SELL PRICER				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	35.00%	36.00%	36.00%	39.50%	40.00%
MooreCo - Sharewall ³	Sharewall	30.50%	30.50%	31.50%	32.50%	33.50%
MooreCo - Soft Seating	Modular soft seating	30.50%	30.50%	31.50%	32.50%	33.50%
MooreCo - Vanerum	Seating, desks, tables, visual communication	30.50%	30.50%	31.50%	32.50%	33.50%
MTS Seating	Restaurant style tables and chairs	38.00%	38.00%	39.00%	40.00%	41.00%
Muzo - Balance of Line	All other products	23.00%	23.00%	24.00%	25.00%	26.00%

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	30.50%	30.50%	31.50%	32.50%	33.50%
National Office Furniture	Complete line of office, conference and lounge furnishings	40.00%	40.00%	40.50%	41.50%	42.50%
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	33.50%	33.50%	34.50%	35.50%	36.50%
Nexel Shelving*	Wire shelving solutions	38.00%	38.00%	39.00%	40.00%	41.00%
Nook Pod	Mobile modular huddle pod	23.00%	23.00%	24.00%	25.00%	26.00%
NorvaNivel	Innovative educational furniture and learning spaces	38.00%	38.00%	39.00%	40.00%	41.00%
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	38.00%	38.00%	39.00%	40.00%	41.00%
OFM*	Chairs, tables, desks, cubicles and storage solutions	48.50%	49.00%	50.00%	50.50%	51.00%
Oklahoma Sound Corp	Portable sound systems	33.50%	33.50%	34.50%	35.50%	36.50%
Olympic Kiln	Art kilns	SELL PRICER				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	30.50%	30.50%	31.50%	32.50%	33.50%
Paragon Furniture	Office, computer, specialty storage, library furniture	34.50%	34.50%	35.50%	36.50%	37.50%
Pavilion Furniture	Outdoor Furniture	44.50%	44.50%	45.00%	46.00%	47.00%
Platinum Visual	Markerboards, chalkboards, tackboards and visual display systems	46.00%	46.00%	46.50%	47.50%	48.50%
Playcore - BigToys	Outdoor playground equipment	SELL PRICER				
Playcore - GT Grandstands	Grandstands	SELL PRICER				
Playcore - Park & Play Structures	Playground equipment and accessories	SELL PRICER				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	SELL PRICER				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	SELL PRICER				
Plymold	Cafeteria booths, tables, dining chairs	38.00%	38.00%	39.00%	40.00%	41.00%
Premiere Stage Supply	Theatre and stage equipment	SELL PRICER				
Quantum Storage	Storage shelving	SELL PRICER				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Raynor Group	Seating	38.00%	38.00%	39.00%	40.00%	41.00%
Right Angle	Ergonomic products	43.00%	43.00%	44.00%	45.00%	45.50%
S. P. Richards Company	Furnishings and consumables	SELL PRICER				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	37.50%	38.00%	39.00%	40.00%	41.00%
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	44.50%	44.50%	45.00%	46.00%	47.00%
Scholar Craft	Classroom and learning commons furniture	55.00%	55.00%	56.00%	56.50%	57.00%
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	SELL PRICER				
Series Seating	Seating	SELL PRICER				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	SELL PRICER				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	23.00%	23.00%	24.00%	25.00%	26.00%
Six Inch	Foam coated furniture and architectural products	30.50%	30.50%	31.50%	32.50%	33.50%
Smith System	Classroom, library, office, and computer furniture.	30.50%	30.50%	31.50%	32.50%	33.50%
Special T	Tables	38.00%	38.00%	39.00%	40.00%	41.00%
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	SELL PRICER				
Takeform	Signage solutions	SELL PRICER				
Tenjam	Unique seating for the library & media center	30.50%	30.50%	31.50%	32.50%	33.50%
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	23.00%	27.50%	28.50%	29.50%	30.50%
Trendway	Office furniture. Discount does not include Feek line.	38.00%	38.00%	39.00%	40.00%	41.00%
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	SELL PRICER				
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	44.50%	44.50%	50.00%	50.50%	51.00%
USA Capitol - Ntersect Line	Ntersect student desks and chairs	SELL PRICER				

Brand	Description	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Mobile partitions	SELL PRICER				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	38.00%	38.00%	39.00%	40.00%	41.00%
VS America	Hokki Stools	7.50%	7.50%	9.00%	10.00%	11.50%
Waddell	Trophy and Display Cases	38.00%	38.00%	39.00%	40.00%	41.00%
Watson Furniture	Tables, desks, storage, markerboards, accessories	33.50%	33.50%	34.50%	35.50%	36.50%
WB Manufacturing	Moveable casework, fixed casework, classroom products	56.50%	56.50%	57.50%	58.00%	58.50%
Webcoat	Outdoor tables, benches, receptacles and related products	SELL PRICER				
Wenger Corp	Music equipment and storage products	SELL PRICER				
Wood Designs	Early childhood furniture	16.50%	16.50%	18.00%	19.00%	20.50%
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.
 2. If using purchasing cards, 2.5% fee will be assessed to order.
 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.
 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.
- *These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows: 9to5 Seating (7.5%), Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%), Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%), National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safco (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).



INSTALL TERMS BY SUPPLIER 07-10-20

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Quote	12%	11%	10%	9%
9 To 5 Seating	Quote	4%	4%	4%	4%
A2S Inc.	Quote	12%	12%	12%	12%
Acrylic Source	Quote	12%	12%	12%	12%
Allied Plastics	Quote	12%	10%	8%	8%
Allseating	Quote	4%	4%	4%	4%
Alumni U.S.	Quote	12%	10%	8%	8%
AmTab Manufacturing	Quote	12%	10%	8%	8%
Annin & Co	Quote	12%	11%	10%	9%
Aurora Storage	Quote	12%	11%	10%	9%
AWT World Trade	Quote	12%	11%	10%	9%
BioFit	Quote	12%	10%	8%	8%
Bretford Manufacturing	Quote	12%	10%	8%	8%
Bulman	Quote	12%	10%	8%	8%
Byrne Electrical Specialists	Quote	12%	11%	10%	9%
Carpets for Kids	Quote	4%	4%	4%	4%
CEF	Quote	12%	11%	10%	9%
CF Stinson, LLC	Quote	0%	0%	0%	0%
Champion Sports	Quote	12%	10%	8%	8%
Cherryman	Quote	12%	11%	10%	9%
Children's Factory (The Children's Factory)	Quote	12%	12%	12%	12%
Clinton Industries	Quote	12%	10%	8%	8%
Copernicus Educational Products	Quote	4%	4%	4%	4%
Corporate Identification Solutions	Quote	12%	11%	10%	9%
Creative Arts Unlimited	Quote	12%	10%	8%	8%
Da-Lite Screen Company	Quote	12%	11%	10%	9%
Debourgh	Quote	12%	11%	10%	9%
Diversified Woodcrafts (including Shain	Quote	12%	12%	12%	12%
Eagle Manufacturing	Quote	12%	10%	8%	8%
Edsal	Quote	12%	10%	8%	8%
Educational Specialty Furnishings	Quote	12%	12%	12%	12%
Educational Specialty Furnishings - Outdoor	Quote	30%	30%	30%	30%
eko	Quote	12%	12%	12%	12%
Elkay Interior Systems (Formerly Interior	Quote	12%	12%	12%	12%
ERG International	Quote	12%	12%	12%	12%
Ergonomic Solutions (ESI)	Quote	12%	11%	10%	9%
Essendant (formerly United Stationers)	Quote	13%	13%	13%	13%
Fellowes ⁷	Quote	12%	11%	10%	9%
Fire King	Quote	12%	12%	12%	12%

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Quote	12%	11%	10%	9%
FlagHouse	Quote	30%	30%	30%	30%
Flash Furniture	Quote	12%	11%	10%	9%
Fleetwood Group	Quote	12%	12%	12%	12%
Flexi-Felt / IEG	Quote	4%	4%	4%	4%
FomCore	Quote	5%	5%	5%	5%
FurnitureLab	Quote	15%	15%	15%	15%
Gigli & Massimo	Quote	20%	20%	20%	20%
Global	Quote	12%	12%	12%	12%
Great Openings (Including Sparkeology)	Quote	12%	12%	12%	12%
Greene Manufacturing, Inc.	Quote	12%	10%	8%	8%
Gressco LTD	Quote	12%	10%	8%	8%
Groupe Lincora Inc.	Quote	12%	12%	12%	12%
Hann	Quote	12%	10%	8%	8%
High Point Furniture Industries (HPFI)	Quote	10%	10%	10%	10%
Hirsh Industries, LLC	Quote	12%	10%	8%	8%
Holmrise B8	Quote	12%	12%	12%	12%
Horizon Seating/Oak Harbor	Quote	4%	4%	4%	4%
Humanscale	Quote	12%	10%	8%	8%
IFC/Oak Harbor	Quote	12%	10%	8%	8%
Integra Seating	Quote	4%	4%	4%	4%
Interior Concepts	Quote	12%	12%	12%	12%
Invincible Office	Quote	12%	10%	8%	8%
IRN	Quote	12%	10%	8%	8%
Ironwood Manufacturing	Quote	12%	12%	12%	12%
Jasper Chair	Quote	12%	11%	10%	9%
Jaxx Bean Bags/OneUp Innovations	Quote	5%	5%	5%	5%
Jonti-Craft	Quote	12%	10%	8%	8%
Joy Carpets	Quote	4%	4%	4%	4%
KFI Seating	Quote	12%	11%	10%	9%
KI	Quote	12%	10%	8%	8%
Kidstuff Playsystems, Inc.	Quote	35%	35%	35%	35%
Kore Design	Quote	4%	4%	4%	4%
Legends Fitness	Quote	12%	12%	12%	12%
Leisure Craft	Quote	30%	30%	30%	30%
LifeSecure	Quote	4%	4%	4%	4%
Logiflex	Quote	12%	10%	8%	8%
M+A Matting (Formerly Andersen Mat	Quote	4%	4%	4%	4%
Marc Wilson Designs	Quote	12%	12%	12%	12%
Marco Group	Quote	12%	11%	10%	9%
Marvel	Quote	12%	10%	8%	8%
Maverick Desk	Quote	12%	10%	8%	8%
Maxon	Quote	12%	10%	8%	8%
Mayline	Quote	12%	10%	8%	8%
McKesson / Moore Medical	Quote	12%	11%	10%	9%
Mediatechnologies	Quote	12%	12%	12%	12%

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR	Quote	12%	10%	8%	8%
MeTEOR - Outdoor	Quote	30%	30%	30%	30%
MiEN	Quote	12%	10%	8%	8%
Mitchell Furniture Systems	Quote	12%	10%	8%	8%
Mity-Lite	Quote	4%	4%	4%	4%
Momentum Group	Quote	0%	0%	0%	0%
MooreCo - Standard, Soft Seating, and	Quote	12%	10%	8%	8%
MooreCo - Sharewall ²	Quote	30%	30%	30%	30%
MTS Seating	Quote	4%	4%	4%	4%
Muzo	Quote	12%	12%	12%	12%
National Office Furniture	Quote	12%	10%	8%	8%
National Public Seating	Quote	12%	10%	8%	8%
Nexel Shelving	Quote	12%	10%	8%	8%
Nook Pod	Quote	12%	11%	10%	9%
NorvaNivel	Quote	12%	11%	10%	9%
Offices To Go (A Division of Global	Quote	12%	10%	8%	8%
OFM	Quote	12%	12%	12%	12%
Oklahoma Sound Corp	Quote	12%	10%	8%	8%
Olympic Kiln	Quote	12%	10%	8%	8%
Palmieri	Quote	12%	12%	12%	12%
Paragon Furniture	Quote	12%	10%	8%	8%
Pavilion Furniture	Quote	12%	11%	10%	9%
Platinum Visual	Quote	12%	10%	8%	8%
Platinum Visual - FCS with framing	Quote	43%	43%	43%	43%
Platinum Visual - FCS without framing	Quote	40%	40%	40%	40%
Playcore	Quote	30%	30%	30%	30%
Plymold	Quote	12%	10%	8%	8%
Premiere Stage Supply	Quote	12%	11%	10%	9%
Quantum Storage	Quote	12%	12%	12%	12%
Raynor Group	Quote	4%	4%	4%	4%
Right Angle	Quote	12%	10%	8%	8%
S. P. Richards Company	Quote	15%	15%	15%	15%
Safco	Quote	12%	10%	8%	8%
Sandusky Lee	Quote	12%	10%	8%	8%
Scholar Craft	Quote	12%	12%	12%	12%
Sedia Systems	Quote	15%	15%	15%	15%
Series Seating	Quote	20%	19%	18%	17%
Sheridan Seating	Quote	30%	30%	30%	30%
Sico America	Quote	12%	10%	8%	8%
Six Inch	Quote	12%	12%	12%	12%
Smith System	Quote	12%	10%	8%	8%
Special T	Quote	12%	10%	8%	8%
Sports Graphics	Quote	12%	10%	8%	8%
Takeform	Quote	12%	11%	10%	9%
Tenjam	Quote	4%	4%	4%	4%
Tennsco Corp	Quote	12%	10%	8%	8%

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Trendway	Quote	12%	10%	8%	8%
United Visual Products	Quote	12%	10%	8%	8%
USA Capitol	Quote	12%	10%	8%	8%
Versare Portable Products	Quote	12%	10%	8%	8%
Via Seating	Quote	5%	5%	5%	5%
VS	Quote	12%	10%	8%	8%
Waddell	Quote	12%	10%	8%	8%
Watson Furniture	Quote	15%	12%	12%	12%
WB Manufacturing	Quote	12%	12%	12%	12%
Webcoat	Quote	30%	30%	30%	30%
Wenger	Quote	12%	10%	8%	8%
Wood Designs	Quote	12%	10%	8%	8%
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
4. Quotes will be provided upon request.
5. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
6. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.