



TCPN R142203 - DISCOUNT MATRIX 07-26-18

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description	\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
9 To 5 Seating	Task seating, management seating, executive seating, guest seating, drafting stools	REDACTED				
Allied Plastics	Activity tables, science tables, and early childhood tables	REDACTED				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	REDACTED				
Alumni	Classroom furniture	REDACTED				
AmTab Manufacturing Corporation - General Line	General line	REDACTED				
AmTab Manufacturing Corporation - Mobile Tables and EZ Risers	Mobile tables and EZ risers	REDACTED				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	REDACTED				
Angeles	Early childhood furniture, tricycles, floor mats	REDACTED				
Arc Com Fabrics, Inc.	Textiles (to be included on furniture from another vendor on contract)	REDACTED				
Balt/Best-Rite (Moore Co)	Marker and bulletin boards, AV carts & stands, computer furniture	REDACTED				
Balt/Best-Rite (Moore Co) - Sharewall ³	Sharewall	REDACTED				
BCI Eurobib USA	Library furnishings	REDACTED				
Berco	Conference tables, training tables, power net tables	REDACTED				
BioFit	Seating, mobile folding tables and carts	REDACTED				
Bretford Manufacturing: Basics	Audio-visual furniture, technology, TV & monitor stands, & computer furniture	REDACTED				

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bretford Manufacturing: EDU	Technology enabled furniture					REDACTED
Bretford Manufacturing: Technology	Audio-visual furniture, technology, TV & monitor stands, & computer furniture					REDACTED
Bulman	Paper racks					REDACTED
Carpets for Kids	Children's educational rugs					REDACTED
Case Furniture & Design	Office furniture and seating					REDACTED
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)					REDACTED
Champion Sports	Athletic & physical education equipment					REDACTED
Children's Factory (The Children's Factory)	Soft play furniture					REDACTED
Clarin by Hussey Seating	Portable seating					REDACTED
Contrax Catalog	Turn-key school furnishings					REDACTED
Copernicus Educational Products (discount does not include Interactive Technical Line - call for quote)	Early childhood and reading furniture					REDACTED
Correll	Lightweight folding tables					REDACTED
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries					REDACTED
Crest Manufacturing	Laminate casegoods products for office, classroom, and general storage applications					REDACTED
Diversified Woodcrafts (including Shain Shopbuilt)	Science lab products, science tables, vocational and art furniture					REDACTED
Eagle Manufacturing	Flammable, acid, and chemical storage cabinets					REDACTED
ECR 4 Kids	Early childhood furniture and learning products					REDACTED
Edsal	Commercial grade shelving, racking and storage systems					REDACTED

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			REDACTED		
eko	Collaborative, lounge and healthcare seating			REDACTED		
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches			REDACTED		
Ergo Contract Furniture	Office Seating, Height and Width Adjustable Table Bases, PEDS, Monitor Arms and Tops			REDACTED		
Fire King	Fireproof file cabinets and safes			REDACTED		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings			REDACTED		
Flexi-Felt	Floor saver glides			REDACTED		
FomCore	Soft Seating			REDACTED		
Gared Sports	Sporting goods			REDACTED		
Gavco	Standard and custom office furniture,, tack boards, conference boards, lecterns, conference tables, closet storage systems, etc.			REDACTED		
Georgia Chair	Seating			REDACTED		
Global	Metal filing, seating, casegoods, and storage			REDACTED		
Grand Rapids Chair Company	Seating			REDACTED		
Great Openings	Metal filing and storage			REDACTED		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			REDACTED		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			REDACTED		
Groupe Lincora Inc.	Casegoods, seating and tables			REDACTED		
Guidecraft	Educational toys and furniture			REDACTED		

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Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hamilton Buhl	AV Carts, overhead carts, book carts, wall Screens, overhead projectors, portable PA systems, document cameras, and laptop storage & charging Stations			REDACTED		
Hann	Art, science, drafting educational furniture			REDACTED		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			REDACTED		
Hirsh Industries, LLC	Metal casegoods, filing and storage			REDACTED		
Humanscale	All Seating and Sit/Stand Products			REDACTED		
Humanscale	Keyboard trays, monitor arms, cpu holders, cable mgmt, access rail			REDACTED		
Humanscale	Task Lighting			REDACTED		
Humanscale	Ergo Tools			REDACTED		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			REDACTED		
Innovative Office Products, Inc.	Monitor mounts and arms			REDACTED		
Integra Seating	Soft Seating			REDACTED		
Interior Concepts	Modular workstations & panel systems			REDACTED		
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings			REDACTED		
International Office Products Corp (IOPC)/Modular Millwork	Millwork systems			REDACTED		
Invincible Office	Metal office casegoods			REDACTED		
IRN	Furniture recycling service			REDACTED		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage			REDACTED		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			REDACTED		
Jonti-Craft	Early childhood furniture and learning products			REDACTED		
Jonti-Craft	Berries, Ladderback Chairs, All Act			REDACTED		
Joy's Carpets	Early childhood carpets			REDACTED		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			REDACTED		

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Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Kore Design	Seating, active seating, alternative seating chairs	REDACTED				
Legends Fitness	Weight room and workout room equipment	REDACTED				
Leisure Craft	Outdoor furniture	REDACTED				
Liat	Book trucks, carrels, chairs, tables, desks, displays, shelving and lounge	REDACTED				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	REDACTED				
Logiflex	Office furniture and lounge seating	REDACTED				
Markant	Office furniture and seating	REDACTED				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	REDACTED				
Marvel: Pronto Series	Office furniture, seating and file cabinets	REDACTED				
Maverick Desk	Laminate casegoods & conference tables	REDACTED				
Maxon	Panel System Furniture	REDACTED				
Mayer Fabrics / Mayer-Paetz, Inc.	Textiles (to be included on furniture from another vendor on contract)	REDACTED				
Mediatechnologies	Complete offering of library furniture	REDACTED				
MEG	Storage shelving	REDACTED				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	REDACTED				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	REDACTED				
Mity-Lite	Lightweight folding tables and carts	REDACTED				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	REDACTED				
MooreCo (Soft Seating)	Modular soft seating	REDACTED				
MTS Seating	Restaurant style tables and chairs	REDACTED				
Muzo	Tables, Seating, Storage, Workspaces, Wall Space, Accessorie, etc.	REDACTED				
National Office Furniture	Complete line of office, conference and lounge furnishings	REDACTED				

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Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Public Seating	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			REDACTED		
Nexel Shelving	Wire shelving solutions			REDACTED		
Offices To Go: Caseloads (A Division of Global Total Office)	Complete line of laminate caseloads and veneer desking			REDACTED		
Offices To Go: Seating (A Division of Global Total Office)	Executive seating, managerial seating, task seating, stack and guest seating			REDACTED		
OFM	Chairs, tables, desks, cubicles and storage solutions			REDACTED		
Oklahoma Sound Corp	Portable sound systems			REDACTED		
Olympic Kiln	Art kilns			REDACTED		
Palmer Hamilton	Mobile cafeteria tables			REDACTED		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			REDACTED		
Paragon Furniture	Office, computer, specialty storage, library furniture			REDACTED		
Pepco	Lab and art tables			REDACTED		
Platinum Visual	Markerboards, chalkboards, tackboards and visual display systems			REDACTED		
Playcore - BigToys	Outdoor playground equipment			REDACTED		
Playcore - Everlast Climbing	Climbing Walls			REDACTED		
Playcore - GT Grandstands	Grandstands			REDACTED		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug), UltraShelter and UltraSite)	Outdoor playgrounds			REDACTED		
Plymold	Cafeteria booths, tables, dining chairs			REDACTED		
Right Angle	Ergonomic products			REDACTED		
Safco: Code AB	Bookcases, signs, flat files, literature organizers, media storage shelvings			REDACTED		
Safco: Code B	Bookcases, signs, flat files, literature organizers, media storage shelvings			REDACTED		

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Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco: Code D	Bookcases, signs, flat files, literature organizers, media storage shelvings					REDACTED
Sandusky Lee	Metal casegood products, filing, and storage, and desking					REDACTED
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating					REDACTED
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)					REDACTED
Six Inch	Foam coated furniture and architectural products					REDACTED
Smith System	Classroom, library, office, and computer furniture.					REDACTED
Smith System - Cascade	Cascade line					REDACTED
Smith System - UXL	UXL Line					REDACTED
Sparkeology	Casegoods, seating, tables, and accessories.					REDACTED
Special T	Tables					REDACTED
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens					REDACTED
Stampede	Projectors and screens, audio, cables and accessories					REDACTED
Tenjam	Unique seating for the library & media center					REDACTED
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving					REDACTED
Trendway	Office furniture					REDACTED
Troutman Chair	Round Top Stools					REDACTED
United Stationers	Furnishings and consumables					REDACTED
United Visual Products	Enclosed visual display boards, indoor/outdoor signage					REDACTED
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations					REDACTED
Versare Portable Products	Mobile partitions					REDACTED
Via Seating	Task seating, management seating, executive seating, guest seating, lounge seating					REDACTED

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Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddel	Trophy and Display Cases	REDACTED				
WB Manufacturing	Moveable casework, fixed casework, classroom products	REDACTED				
Webcoat	Outdoor tables, benches, receptacles and related products	REDACTED				
Wood Designs	Early childhood furniture	REDACTED				
Working Walls	Sound panels and tackboards	REDACTED				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation- furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.
2. REDACTED
3. REDACTED



TCPN R142203 - FREIGHT TERMS BY VENDOR 07-26-18

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
9 To 5 Seating			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Allied Plastics			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Allseating Alumni U.S.			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
AmTab Manufacturing			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
M+A Matting (Formerly Andersen Mat Company)			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Angeles			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Arc Com Fabrics, Inc.			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Balt/Best-Rite (MooreCo)			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
BCI Eurobib USA			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
BERCO			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Biofit			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Bretford Manufacturing			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Bulman			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Carpets for Kids			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Case Furniture & Design			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
CF Stinson, LLC			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Champion Sports			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Children's Factory (The Children's Factory)		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Clarín by Hussey Seating		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Contrax		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Copernicus Educational Products		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Correll		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Creative Arts Unlimited		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Crest Manufacturing		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Diversified Woodcrafts (including Shain Shopbuilt)		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
		REDACTED				
Eagle Manufacturing		REDACTED				
		REDACTED				
		REDACTED				

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
ECR 4 Kids			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Edsal			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Educational Specialty Furnishings			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
eko			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
ERG International			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Ergo Contract Furniture			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Fire King			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Fleetwood Group			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Flexi-Felt			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
FomCore			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Gared Sports			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Gavco			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Georgia Chair			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Global			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Grand Rapids Chair Company			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Great Openings			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Greene Manufacturing, Inc.			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Gressco LTD			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Groupe Lincora			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
Guidecraft			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Hamilton Buhl			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Hann			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
High Point Furniture Industries (HPFI)			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Hirsh Industries, LLC			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Humanscale			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
IFC/Horizon Seating/Oak Harbor			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Innovative Office Products, Inc.			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Integra Seating			REDACTED			
			REDACTED			
Interior Concepts			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
International Office Products Corp (IOPC)/Modular Millwork			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Invincible Office			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
IRN			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Ironwood Manufacturing			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Jaxx Bean/OneUp Innovations			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Jonti-Craft			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Joy's Carpets			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Kidstuff Playsystems, Inc.			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
			REDACTED			
Kore Design			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Legends Fitness			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Leisure Craft			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Liat			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
LifeSecure			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Logiflex			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Markant			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Marvel			REDACTED			
Maverick Desk			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Maxon			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mayer Fabrics / Mayer-Paetz, Inc.			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Mediatechnologies			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
MEG			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
MiEN			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Mitchell Furniture Systems			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Mity-Lite			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Momentum Group			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
MooreCo (Soft Seating)			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
MTS Seating			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Muzo			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
National Office Furniture			REDACTED			
National Public Seating			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Nexel Shelving			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Offices To Go (A Division of Global Total Office)			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
OFM			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Oklahoma Sound Corp			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Olympic Kiln			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Palmer Hamilton			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Palmieri			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Paragon Furniture			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
Pepco			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Platnium Visual			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Platnium Visual - FCS			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Playcore Companies			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Plymold			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Right Angle			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Safco			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Sandusky Lee			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Sedia Systems			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Sico America			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
Six Inch			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Smith System			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Sparkeology			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Special T			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Sports Graphics			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Stampede			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Tenjam			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Tennsco Corp			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Trendway			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Troutman Chair			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
			REDACTED			
			REDACTED			
United Stationers			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
United Visual Products			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
USA Capitol			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Versare Portable Products			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Via Seating Waddell			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Webcoat			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
WB Manufacturing			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Wood Designs			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
Working Walls			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			
			REDACTED			

		\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

NOTES

1. Quotes will be provided upon request.

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

REDACTED	
REDACTED	

LIFT GATE

REDACTED	
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Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
9 To 5 Seating			REDACTED		
Allied Plastics			REDACTED		
Allseating			REDACTED		
Alumni U.S.			REDACTED		
AmTab Manufacturing			REDACTED		
M+A Matting (Formerly Andersen Mat Company)			REDACTED		
Angeles			REDACTED		
Arc Com Fabrics, Inc.			REDACTED		
Balt/Best-Rite (MooreCo)			REDACTED		
Balt/Best-Rite (MooreCo) - Sharewall ⁴			REDACTED		
BCI Eurobib USA			REDACTED		
Berco			REDACTED		
BioFit			REDACTED		
Bretford Manufacturing			REDACTED		
Bulman			REDACTED		
Carpets for Kids			REDACTED		
Case Furniture & Design			REDACTED		
CF Stinson, LLC			REDACTED		
Champion Sports			REDACTED		
Children's Factory (The Children's Factory)			REDACTED		
Clarín by Hussey Seating			REDACTED		
Contrax			REDACTED		
Contrax - Outdoor			REDACTED		
Copernicus Educational Products			REDACTED		
Correll			REDACTED		
Creative Arts Unlimited			REDACTED		
Crest Manufacturing			REDACTED		
Diversified Woodcrafts (including Shain Shopbuilt)			REDACTED		
Eagle Manufacturing			REDACTED		
ECR 4 Kids			REDACTED		
Edsal			REDACTED		
Educational Specialty Furnishings			REDACTED		
Educational Specialty Furnishings - Outdoor			REDACTED		
eko			REDACTED		
ERG International			REDACTED		
Ergo Contract Furniture			REDACTED		
Fire King			REDACTED		
Fleetwood Group			REDACTED		
Flexi-Felt			REDACTED		
FomCore			REDACTED		
Gared Sports			REDACTED		
Gavco			REDACTED		
Georgia Chair			REDACTED		
Global			REDACTED		
Grand Rapids Chair Company			REDACTED		
Great Openings - General Line			REDACTED		
Greene Manufacturing, Inc.			REDACTED		
Gressco LTD			REDACTED		
Groupe Lincora Inc.			REDACTED		
Guidecraft			REDACTED		
Hamilton Buhl			REDACTED		

	\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hann			REDACTED		
High Point Furniture Industries (HPFI)			REDACTED		
Hirsh Industries, LLC			REDACTED		
Horizon Seating/Oak Harbor			REDACTED		
Humanscale			REDACTED		
IFC/Oak Harbor			REDACTED		
Innovation Office Systems, Inc.			REDACTED		
Integra Seating			REDACTED		
Interior Concepts			REDACTED		
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)			REDACTED		
International Office Products Corp (IOPC)/Modular Millwork			REDACTED		
Invincible Office			REDACTED		
IRN			REDACTED		
Ironwood Manufacturing			REDACTED		
Jaxx Bean Bags/OneUp Innovations			REDACTED		
Jonti-Craft			REDACTED		
Joy's Carpets			REDACTED		
Kidstuff Playsystems, Inc.			REDACTED		
Kore Design			REDACTED		
Legends Fitness			REDACTED		
Leisure Craft			REDACTED		
Liat			REDACTED		
LifeSecure			REDACTED		
Logiflex			REDACTED		
Markant			REDACTED		
Marvel			REDACTED		
Maverick Desk			REDACTED		
Maxon			REDACTED		
Mayer Fabrics / Mayer-Paetz, Inc.			REDACTED		
Mediatechnologies			REDACTED		
MEG			REDACTED		
MiEN			REDACTED		
Mitchell Furniture Systems			REDACTED		
Mity-Lite			REDACTED		
Momentum Group			REDACTED		
MooreCo (Soft Seating)			REDACTED		
MTS Seating			REDACTED		
Muzo			REDACTED		
National Office Furniture			REDACTED		
National Public Seating			REDACTED		
Nexel Shelving			REDACTED		
Offices To Go: Caseloads (A Division of Global Total Office)			REDACTED		
Offices To Go: Seating (A Division of Global Total Office)			REDACTED		
OFM			REDACTED		
Oklahoma Sound Corp			REDACTED		
Olympic Kiln			REDACTED		
Palmer Hamilton			REDACTED		
Palmieri			REDACTED		
Paragon Furniture			REDACTED		
Pepco			REDACTED		
Platinum Visual			REDACTED		
Platinum Visual - FCS without framing			REDACTED		
Platinum Visual - FCS with framing			REDACTED		
Playcore - BigToys			REDACTED		
Playcore - Everlast Climbing			REDACTED		
Playcore - GT Grandstands			REDACTED		

	\$0-\$9,999	\$10,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug), UltraShelter and UltraSite)	REDACTED				
Plymold	REDACTED				
Right Angle	REDACTED				
Safco	REDACTED				
Sandusky Lee	REDACTED				
Sedia Systems	REDACTED				
Sico America	REDACTED				
Six Inch	REDACTED				
Smith System	REDACTED				
Sparkeology	REDACTED				
Special T	REDACTED				
Sports Graphics	REDACTED				
Stampede	REDACTED				
Tenjam	REDACTED				
Tennsco Corp	REDACTED				
Trendway	REDACTED				
Troutman Chair	REDACTED				
United Stationers	REDACTED				
United Visual Products	REDACTED				
USA Capitol	REDACTED				
Versare Portable Products	REDACTED				
Via Seating	REDACTED				
Waddell	REDACTED				
WB Manufacturing	REDACTED				
Webcoat	REDACTED				
Wood Designs	REDACTED				
Working Walls	REDACTED				
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. REDACTED
4. Quotes will be provided upon request.
5. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according to the guidelines so that the install can be audited with firm pricing.