



Bid Tab Summary
Managed Print Solutions
RFP # 17-14

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Canon Solutions America, Inc.</i>	<i>Harris Technologies, Inc.</i>	<i>HP Inc.</i>	<i>Lexmark International, Inc.</i>
Products/Pricing	40	36	20	36	34
Performance Capability	25	25	18	24	24
Qualification & Experience	25	24	20	24	24
Value Add	10	10	5	9	5
Total	100	95	63	93	87

It is recommended that the following contract award be made:

Contract

Managed Print Solutions

Award

Canon Solutions America, Inc

HP, Inc.

Lexmark International, Inc.

Office Depot, Inc.

Toshiba American Business Solutions, Inc.

Xerox Corporation

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Office Depot, Inc.</i>	<i>The Print Operations Group US, Inc.</i>	<i>Toshiba America Business Solutions, Inc.</i>	<i>Xerox Corporation</i>
Products/Pricing	40	28	21	36	36
Performance Capability	25	20	17	24	25
Qualification & Experience	25	23	21	24	23
Value Add	10	9	5	9	10
Total	100	80	64	93	94

It is recommended that the following contract award be made:

Contract

Managed Print Solutions

Award

Canon Solutions America, Inc

HP, Inc.

Lexmark International, Inc.

Office Depot, Inc.

Toshiba American Business Solutions, Inc.

Xerox Corporation