



February 25, 2020

Mr. Jack Dixon
Government Contracts Manager
Konica Minolta Business Solutions U.S.A. Inc.
1595 Springhill Rd Suite 410
Vienna, VA 22182
Jack.dixon@kmbs.konicaminolta.us

Re: Award of Contract #R191101

Dear Mr. Dixon:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 25 2020, we are pleased to announce that after successful negotiated terms and conditions, Konica Minolta Business Solutions U.S.A. Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP#19-11) submitted on November 19, 2019:

Commodity/Service

Supplier

Copiers and Printers

Konica Minolta Business Solutions U.S.A. Inc.

This contract is effective June 1, 2020 and will expire on May 31, 2023. As indicated above, your contract # is R191101. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Konica Minolta Business Solutions U.S.A. Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, the Contract Manager assigned to your contract, at (713) 554-7348 or Deborah.bushnell@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services