



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

EC America, Inc. \_\_\_\_\_ hereby provides notice of the following update to  
(Vendor Name)

Contract number: R190903 for Software Solutions and Services on this date 09/02/2020 .  
Contract Title

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
X Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

This request is to add an authorized resellers Optiv and WaveRider. We would like to also add a manufacturer, Pexip and update Tanium pricing.

Submitted By: Chauncey Kehoe

**Approved Date** 12/14/2020 | 4:46 PM CST

Title: Contract Manger

**Denied Date** \_\_\_\_\_

Contact Number: R190903

Email Address: Chauncey Kehoe@immixGroup.com

Region 4 ESC: \_\_\_\_\_

DocuSigned by:  
Robert Singelmann  
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**Optiv Security** → Code42, Fortinet, LogRhythm, MobileIron, Palo Alto, Symantec, Tanium, Tenable, Thycotic.

General Inquiries  
800-574-0896  
info@optiv.com

**WaveRider Security** → Tanium

[Waverider Security | Managed IT Security Services for Business](#)  
**(858) 224-0020**  
[mike@waveridersecurity.com](mailto:mike@waveridersecurity.com)

November 13, 2020

Region 4 Education Service Center  
7145 West Tidwell Road  
Houston, TX 77092

Subject: Letter of Authorization

To Whom It May Concern:

This letter certifies that Pexip, Inc. ("Manufacturer") has appointed EC America, Inc., a wholly owned subsidiary of immixGroup, Inc. (and an affiliate to immixTechnology, Inc.) as an authorized reseller of Manufacturer's products and services for the purposes of OMNIA Partners, Public Sector Software Solutions and Services R190903 contract.

If you have any questions or require additional information regarding our partnership, please contact Leo Hergenroeder via email at [leo.hergenroeder@pexip.com](mailto:leo.hergenroeder@pexip.com).

Sincerely,



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Name: Leo Hergenroeder  
Title: Director, Strategy

Manufacturer Name	Manufacturer Part #	Offeror Part #	Description	MSRP	Net Price to Region 4 ESC	Product Category	Type of Change
Tanium	TAN-ASSET-TAAS	TAN-ASSET-TAAS	Tanium Asset - Tanium-as-a-Service	\$ 5.50	\$ 5.40	SUB	Add
Tanium	TAN-COMP-TAAS	TAN-COMP-TAAS	Tanium Comply - Tanium-as-a-Service	\$ 8.00	\$ 7.86	SUB	Add
Tanium	TAN-CORE-LTD-TAAS	TAN-CORE-LTD-TAAS	Tanium Core Limited Platform - Tanium-as-a-Service	\$ 13.50	\$ 13.26	SUB	Add
Tanium	TAN-CORE-TAAS	TAN-CORE-TAAS	Tanium Core Platform - Tanium-as-a-Service	\$ 26.75	\$ 26.28	SUB	Add
Tanium	TAN-CORE-UPG-TAAS	TAN-CORE-UPG-TAAS	Tanium Core Limited Upgrade - Tanium-as-a-Service	\$ 13.50	\$ 13.26	SUB	Add
Tanium	TAN-DEPLOY-TAAS	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium-as-a-Service	\$ 8.00	\$ 7.86	SUB	Add
Tanium	TAN-DISC-TAAS	TAN-DISC-TAAS	Tanium Discover - Tanium-as-a-Service	\$ 5.50	\$ 5.40	SUB	Add
Tanium	TAN-EDR-TAAS	TAN-EDR-TAAS	Tanium Security Suite - Tanium-as-a-Service	\$ 29.75	\$ 29.23	SUB	Add
Tanium	TAN-ENFORCE-TAAS	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium-as-a-Service	\$ 7.25	\$ 7.12	SUB	Add
Tanium	TAN-IM-TAAS	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium-as-a-Service	\$ 8.00	\$ 7.86	SUB	Add
Tanium	TAN-IMSUB-TAAS	TAN-IMSUB-TAAS	Tanium Integrity Monitor - Sub Environment - Tanium-as-a-Service	\$ 220.00	\$ 216.15	SUB	Add
Tanium	TAN-MAP-TAAS	TAN-MAP-TAAS	Tanium Map - Tanium-as-a-Service	\$ 5.50	\$ 5.40	SUB	Add
Tanium	TAN-OPS-TAAS	TAN-OPS-TAAS	Tanium Operations Suite - Tanium-as-a-Service	\$ 23.25	\$ 22.84	SUB	Add
Tanium	TAN-PERFORMANCE-TAAS	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium-as-a-Service	\$ 8.00	\$ 7.86	SUB	Add
Tanium	TAN-PROT2-TAAS	TAN-PROT2-TAAS	Tanium Protect 2 - Tanium-as-a-Service	\$ 7.25	\$ 7.12	SUB	Add
Tanium	TAN-PTCH2-TAAS	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium-as-a-Service	\$ 8.00	\$ 7.86	SUB	Add
Tanium	TAN-REVEAL-TAAS	TAN-REVEAL-TAAS	Tanium Reveal - Tanium-as-a-Service	\$ 7.75	\$ 7.61	SUB	Add
Tanium	TAN-TR-TAAS	TAN-TR-TAAS	Tanium Threat Response - Tanium-as-a-Service	\$ 21.00	\$ 20.63	SUB	Add
Tanium	TAN-ASSET-S-CONVERSION-TAAS	TAN-ASSET-S-CONVERSION-TAAS	Tanium Asset Conversion - Subscription to Tanium-as-a-Service	\$ 0.65	\$ 0.64	SUB	Add
Tanium	TAN-COMP-S-CONVERSION-TAAS	TAN-COMP-S-CONVERSION-TAAS	Tanium Comply Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-CORE-LTD-S-CONVERSION-TAAS	TAN-CORE-LTD-S-CONVERSION-TAAS	Tanium Core Limited Platform Conversion - Subscription to Tanium-as-a-Service	\$ 1.37	\$ 1.35	SUB	Add
Tanium	TAN-CORE-S-CONVERSION-TAAS	TAN-CORE-S-CONVERSION-TAAS	Tanium Core Platform Conversion - Subscription to Tanium-as-a-Service	\$ 2.50	\$ 2.46	SUB	Add
Tanium	TAN-CORE-UPG-S-CONVERSION-TAAS	TAN-CORE-UPG-S-CONVERSION-TAAS	Tanium Core Limited Upgrade Conversion - Subscription to Tanium-as-a-Service	\$ 1.37	\$ 1.35	SUB	Add
Tanium	TAN-DEPLOY-S-CONVERSION-TAAS	TAN-DEPLOY-S-CONVERSION-TAAS	Tanium Deploy Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-DISC-S-CONVERSION-TAAS	TAN-DISC-S-CONVERSION-TAAS	Tanium Discover Conversion - Subscription to Tanium-as-a-Service	\$ 0.65	\$ 0.64	SUB	Add
Tanium	TAN-EDR-S-CONVERSION-TAAS	TAN-EDR-S-CONVERSION-TAAS	Tanium Security Suite Conversion - Subscription to Tanium-as-a-Service	\$ 2.75	\$ 2.70	SUB	Add
Tanium	TAN-IM-S-CONVERSION-TAAS	TAN-IM-S-CONVERSION-TAAS	Tanium Integrity Monitor Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-IMSUB-S-CONVERSION-TAAS	TAN-IMSUB-S-CONVERSION-TAAS	Tanium Integrity Monitor - Sub Environment Conversion - Subscription to Tanium-as-a-Service	\$ 20.00	\$ 19.65	SUB	Add
Tanium	TAN-MAP-S-CONVERSION-TAAS	TAN-MAP-S-CONVERSION-TAAS	Tanium Map Conversion - Subscription to Tanium-as-a-Service	\$ 0.65	\$ 0.64	SUB	Add
Tanium	TAN-OPS-S-CONVERSION-TAAS	TAN-OPS-S-CONVERSION-TAAS	Tanium Operations Suite Conversion - Subscription to Tanium-as-a-Service	\$ 2.25	\$ 2.21	SUB	Add
Tanium	TAN-PERFORMANCE-S-CONVERSION-TAAS	TAN-PERFORMANCE-S-CONVERSION-TAAS	Tanium Performance Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-PROT2-S-CONVERSION-TAAS	TAN-PROT2-S-CONVERSION-TAAS	Tanium Protect 2 Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-PTCH2-S-CONVERSION-TAAS	TAN-PTCH2-S-CONVERSION-TAAS	Tanium Patch 2 Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-REVEAL-S-CONVERSION-TAAS	TAN-REVEAL-S-CONVERSION-TAAS	Tanium Reveal Conversion - Subscription to Tanium-as-a-Service	\$ 0.75	\$ 0.74	SUB	Add
Tanium	TAN-TR-S-CONVERSION-TAAS	TAN-TR-S-CONVERSION-TAAS	Tanium Threat Response Conversion - Subscription to Tanium-as-a-Service	\$ 2.00	\$ 1.97	SUB	Add
Tanium	TAN-TICKET-24x7-250K	TAN-TICKET-24x7-250K	Tanium 24x7 Ticket Support Provided by ESO (+250K EP)	\$ 250,000.00	\$ 245,256.00	SVC	Adding new product category
Tanium	TAN-TICKET-24x7-100K-250K	TAN-TICKET-24x7-100K-250K	Tanium 24x7 Ticket Support Provided by ESO (100K-250K EP)	\$ 200,000.00	\$ 196,500.00	SVC	Adding new product category
Tanium	TAN-TICKET-24x7-50K-100K	TAN-TICKET-24x7-50K-100K	Tanium 24x7 Ticket Support Provided by ESO (50K -100K EP)	\$ 150,000.00	\$ 147,375.00	SVC	Adding new product category
Tanium	TAN-TICKET-24x7-5K-50K	TAN-TICKET-24x7-5K-50K	Tanium 24x7 Ticket Support Provided by ESO (5K-50K EP)	\$ 100,000.00	\$ 98,250.00	SVC	Adding new product category
Pexip	1010-0501	1010-0501	Endpoint License Basic Basic Max 768K Connection - (COO could be Norway or United Kingdom)	\$ 690.00	\$ 655.50	SUB	New OEM Adds
Pexip	1020-0501	1020-0501	Endpoint License Plus Plus Max 1.5mbps Connection - (COO could be Norway or United Kingdom)	\$ 890.00	\$ 845.50	SUB	New OEM Adds
Pexip	1030-0501	1030-0501	Endpoint License Premium- Premium Max 3mbps Connection - (COO could be Norway or United Kingdom)	\$ 1,090.00	\$ 1,035.50	SUB	New OEM Adds
Pexip	1040-0501	1040-0501	Trusted Device License - (COO could be Norway or United Kingdom)	\$ 300.00	\$ 285.00	SUB	New OEM Adds
Pexip	4010-0501	4010-0501	Domain Hosting License - (COO could be Norway or United Kingdom)	\$ 890.00	\$ 845.50	SUB	New OEM Adds
Pexip	5105-0501	5105-0501	Enterprise User License - 1-9 users - per user - (COO could be Norway or United Kingdom)	\$ 990.00	\$ 940.50	SUB	New OEM Adds
Pexip	5115-0501	5115-0501	Enterprise User License - 10-49 users - per user - (COO could be Norway or United Kingdom)	\$ 390.00	\$ 370.50	SUB	New OEM Adds
Pexip	5130-0501	5130-0501	Enterprise User License - 50-99 users - per user - (COO could be Norway or United Kingdom)	\$ 290.00	\$ 275.50	SUB	New OEM Adds
Pexip	5145-0501	5145-0501	Enterprise User License - 100-499 users - per user - (COO could be Norway or United Kingdom)	\$ 290.00	\$ 275.50	SUB	New OEM Adds
Pexip	5160-0501	5160-0501	Enterprise User License - 500-999 users - per user - (COO could be Norway or United Kingdom)	\$ 290.00	\$ 275.50	SUB	New OEM Adds
Pexip	5175-0501	5175-0501	Enterprise User License - 1000-4999 users - per user - (COO could be Norway or United Kingdom)	\$ 290.00	\$ 275.50	SUB	New OEM Adds
Pexip	5190-0501	5190-0501	Enterprise User License - 5000 and above - per user - (COO could be Norway or United Kingdom)	\$ 290.00	\$ 275.50	SUB	New OEM Adds
Pexip	5510-0501	5510-0501	EUL Enterprise-Wide Agreement - up to 50 employees - (COO could be Norway or United Kingdom)	\$ 12,490.00	\$ 11,865.50	SUB	New OEM Adds
Pexip	5520-0501	5520-0501	EUL Enterprise-Wide Agreement - up to 100 employees - (COO could be Norway or United Kingdom)	\$ 15,490.00	\$ 14,715.50	SUB	New OEM Adds

Manufacturer Name	Manufacturer Part #	Offeror Part #	Description	MSRP	Net Price to Region 4 ESC	Product Category	Type of Change
Pexip	5530-0501	5530-0501	EUL Enterprise-Wide Agreement - up to 250 employees - (COO could be Norway or United Kingdom)	\$23,490.00	\$ 22,315.50	SUB	New OEM Adds
Pexip	5540-0501	5540-0501	EUL Enterprise-Wide Agreement - up to 500 employees - (COO could be Norway or United Kingdom)	\$33,490.00	\$ 31,815.50	SUB	New OEM Adds
Pexip	5550-0501	5550-0501	EUL Enterprise-Wide Agreement - up to 1000 employees - (COO could be Norway or United Kingdom)	\$57,490.00	\$ 54,615.50	SUB	New OEM Adds
Pexip	5560-0501	5560-0501	EUL Enterprise-Wide Agreement - up to 2500 employees - (COO could be Norway or United Kingdom)	\$112,490.00	\$ 106,865.50	SUB	New OEM Adds
Pexip	5570-0501	5570-0501	EUL Enterprise-Wide Agreement - up to 5000 employees - (COO could be Norway or United Kingdom)	\$169,490.00	\$ 161,015.50	SUB	New OEM Adds
Pexip	5580-0501	5580-0501	EUL Enterprise-Wide Agreement - more than 5000 employees - (COO could be Norway or United Kingdom)	\$34.00	\$ 32.30	SUB	New OEM Adds
Pexip	6010-0501	6010-0501	One-Touch-Join Enablement License - (COO could be Norway or United Kingdom)	\$4,800.00	\$ 4,560.00	SUB	New OEM Adds
Pexip	6020-0501	6020-0501	One-Touch-Join Room License - (COO could be Norway or United Kingdom)	\$300.00	\$ 285.00	SUB	New OEM Adds
Pexip	6101-0501	6101-0501	Enterprise Room Connector with Microsoft Gateway One-Touch-Join, Secure Lobby By-pass, B2B Calling, Phone Book, Registration, Management, Shared VMR - (COO could be Norway or United Kingdom)	\$1,548.00	\$ 1,470.60	SUB	New OEM Adds
Pexip	6102-0501	6102-0501	Enterprise Room Connector with Google Gateway One-Touch-Join, Secure Lobby By-pass, B2B Calling, Phone Book, Registration, Management, Shared VMR - (COO could be Norway or United Kingdom)	\$1,548.00	\$ 1,470.60	SUB	New OEM Adds
Pexip	6105-0501	6105-0501	Enterprise Room Connector Basic for Microsoft Microsoft Interop Only - (COO could be Norway or United Kingdom)	\$900.00	\$ 855.00	SUB	New OEM Adds
Pexip	6106-0501	6106-0501	Enterprise Room Connector Basic for Google Google Interop Only - (COO could be Norway or United Kingdom)	\$900.00	\$ 855.00	SUB	New OEM Adds
Pexip	9155-0501	9155-0501	Google Interop Port License-concurrent call - (COO could be Norway or United Kingdom)	\$2,500.00	\$ 2,375.00	SUB	New OEM Adds
Pexip	9165-0501	9165-0501	CVI service for MS Teams Port License-concurrent call - (COO could be Norway or United Kingdom)	\$2,500.00	\$ 2,375.00	SUB	New OEM Adds
Pexip	PEX10-CORE-12	PEX10-CORE-12	Pexip Gold Partner, Tier 3 Escalation Support. Exclusively available to Pexip Gold partners. Required on all new or renewal subscriptions. Pexip Core maintenance includes escalation support for partners who provide first line for end user customers for th	\$32.64	\$ 31.01	MNT	New OEM Adds
Pexip	PEX13-GOOGLE-12	PEX13-GOOGLE-12	Pexip Infinity Software Platform – Interoperability license for Google Hangouts Meet. (COO could be Norway or United Kingdom) Google Hangouts Meet Interoperability license. This feature allows traditional videoconferencing systems to join Meet meetings. E	\$3,000.00	\$ 2,850.00	SUB	New OEM Adds
Pexip	PEX14-TEAMS-12	PEX14-TEAMS-12	Pexip Infinity Software Platform – Interoperability license for Microsoft Teams (COO could be Norway or United Kingdom) Microsoft Teams Interoperability license. This feature allows traditional video conferencing systems to join Teams meetings. Enables Mi	\$3,000.00	\$ 2,850.00	SUB	New OEM Adds
Pexip	PEX1-BASE-PLATFORM	PEX1-BASE-PLATFORM	Pexip Infinity Software Platform – Platform License (COO could be Norway or United Kingdom) Includes a single Management Node, an unlimited number of Conferencing and Proxying Edge nodes, and software upgrades for the duration of the 12-month subscription	\$15,000.00	\$ 14,250.00	SUB	New OEM Adds
Pexip	PEX2-CAPACITY-12	PEX2-CAPACITY-12	Pexip Infinity Software Platform – Capacity License (COO could be Norway or United Kingdom) Includes capacity licenses to be applied and activated on purchased management node for the duration of the 12-month subscription term. One capacity license is re	\$588.00	\$ 558.60	SUB	New OEM Adds
Pexip	PEX3-VMR-12	PEX3-VMR-12	Pexip Infinity Software Platform – Virtual Meeting Room (VMR) License (COO could be Norway or United Kingdom) License enables creation, management, and use of up to 500 VMRs on the purchased management node for the duration of the 12-month subscription te	\$3,000.00	\$ 2,850.00	SUB	New OEM Adds
Pexip	PEX5-MAINT-12	PEX5-MAINT-12	Pexip direct end-customer technical support. Includes support to named representative(s) at end-customer. Service quantity must match capacity quantity ordered. See Pexip Global Software Assurance & Support statement of work for details.	\$117.60	\$ 111.72	MNT	New OEM Adds
Pexip	PEX6-AUDIO-12	PEX6-AUDIO-12	Pexip Infinity Software Platform – Audio License Audio and content sharing-only licenses to be applied and configured for use on the purchased management node for the duration of the 12-month subscription term. - (COO could be Norway or United Kingdom)	\$117.60	\$ 111.72	SUB	New OEM Adds
Pexip	PEX7-SERVICE-AUDIO-12	PEX7-SERVICE-AUDIO-12	Pexip direct end-customer technical support – Audio. Includes support to named representative(s) at end-customer. Service quantity must match capacity quantity ordered. See Pexip Global Software Assurance & Support statement of work for details.	\$23.52	\$ 22.34	MNT	New OEM Adds

Manufacturer Name	Manufacturer Part #	Offeror Part #	Description	MSRP	Net Price to Region 4 ESC	Product Category	Type of Change
Pexip	PEX8-SCHEDULING-12	PEX8-SCHEDULING-12	Pexip Infinity Software Platform – VMR Scheduling License (COO could be Norway or United Kingdom) Pexip VMR Scheduling for Exchange. This feature creates an add-in that enables Microsoft Outlook desktop and Web App users (using Office 365, Exchange 2013 o	\$10,000.00	\$ 9,500.00	SUB	New OEM Adds
Pexip	PEX-OTJ-ENABLEMENT	PEX-OTJ-ENABLEMENT	Pexip One-Touch Join Enablement (COO could be Norway or United Kingdom) Enables configuring Pexip Infinity for One-Touch Join. Includes a single management node and unlimited number of One-Touch Join nodes (conference nodes), and software upgrades for th	\$4,800.00	\$ 4,560.00	SUB	New OEM Adds
Pexip	PEX-OTJ-LICENSE	PEX-OTJ-LICENSE	Pexip One-Touch Join License One license enables One-Touch Join Capability for one endpoint. - (COO could be Norway or United Kingdom)	\$300.00	\$ 285.00	SUB	New OEM Adds
Pexip	PEX-POC-PLATFORM	PEX-POC-PLATFORM	Pexip 90-Day Proof of Concept. Includes 50 capacity units, 25 virtual meeting rooms, and scheduling. Other deliverables for this services task are outlined in the corresponding Statement of Work.	\$20,000.00	\$ 19,000.00	MNT	New OEM Adds
Pexip	5030-0300	5030-0300	Pexip One-Touch-Join Installation Basic	\$5,000.00	\$ 4,750.00	SVC	New OEM Adds
Pexip	5031-0300	5031-0300	Pexip One-Touch-Join Installation Additional	\$1,500.00	\$ 1,425.00	SVC	New OEM Adds
Pexip	PEX4-INSTALL-BASE	PEX4-INSTALL-BASE	Pexip direct basic installation of the Pexip Infinity Software Platform. Includes installation of a single management node, license application and activation, configuration of up to three conferencing nodes, one Microsoft Teams connector, and up to ten v	\$15,000.00	\$ 14,250.00	SVC	New OEM Adds
Pexip	PEX9-SCHEDULE-INSTALL	PEX9-SCHEDULE-INSTALL	Pexip VMR Scheduling for Exchange installation fee. Includes installation, integration, and customization of the Pexip Scheduling add-in for Microsoft Exchange. Specific deliverables for this services task are outlined in the corresponding Statement of Wo	\$10,000.00	\$ 9,500.00	SVC	New OEM Adds
Pexip	PEX-INSTALL-OTJ1	PEX-INSTALL-OTJ1	Pexip One-Touch Join Installation. One-Touch Join customer installation, limited to 1 Conference node, 1 Calendar integration and 2 Meeting types.	\$5,000.00	\$ 4,750.00	SVC	New OEM Adds
Pexip	PEX-INSTALL-OTJ2	PEX-INSTALL-OTJ2	Pexip One-Touch Join Additional Installation. One-Touch Join additional 3 configurations. Choose any mix of Conference node, Calendar integration and Meeting type.	\$1,500.00	\$ 1,425.00	SVC	New OEM Adds
Pexip	PEX-SERVICE-DAILY	PEX-SERVICE-DAILY	Pexip engineering 8-hour service.	\$2,000.00	\$ 1,900.00	MNT	New OEM Adds
Pexip	PEX-SERVICE-HALFDAY	PEX-SERVICE-HALFDAY	Pexip engineering 4-hour service.	\$1,000.00	\$ 950.00	MNT	New OEM Adds
Pexip	PEX-SERVICE-HOURLY	PEX-SERVICE-HOURLY	Pexip engineering hourly service.	\$250.00	\$ 237.50	MNT	New OEM Adds
Pexip	5040-0300	5040-0300	Pexip One-Touch-Join Training	\$1,000.00	\$ 950.00	TR	New OEM Adds
Pexip	PEX-SERVICE-TRAINING-1	PEX-SERVICE-TRAINING-1	Pexip one-day training rate, per person at a Pexip location. Note: Grants trained personnel the right to use the "Pexip Certified Technology Expert - Diagnostics" badge.	\$750.00	\$ 712.50	TR	New OEM Adds
Pexip	PEX-SERVICE-TRAINING-2	PEX-SERVICE-TRAINING-2	Pexip two-day training rate, per person at a Pexip location. Note: Grants trained personnel the right to use the "Pexip Certified Technology Expert" badge.	\$1,500.00	\$ 1,425.00	TR	New OEM Adds

Manufacturer Name	Product Category	Product Type	Discount off MSRP (%)
Tanium	SVC	Services	1.75%
Manufacturer Name	Product Category	Product Type	Discount off MSRP (%)
Pexip	SUB / MNT	Subscription/Maintenance	5.00%
Pexip	MNT / SVC	Maintenance/Service	5.00%
Pexip	TR	Training	5.00%