

May 3, 2018

Chris Takemori  
Corporate Counsel  
Instructure, Inc.  
[chris@instructure.com](mailto:chris@instructure.com)  
6330 South 3000 East, Suite 700  
Salt Lake City, UT 84121

Re: Renewal Award of Contract # R150702

Dear Mr. Takemori:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on April 24, 2018, National IPA is pleased to announce that Instructure, Inc. has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on June 30, 2015, and subsequent performance thereafter:

**Contract**

Educational Software, Media and Peripherals

The contract will expire on September 30, 2019, completing the fourth year of a five-year term contract. **If you have any questions or if your company is not in agreement, please contact your designated Contract Manager, Deborah Bushnell, at 713-554-0460 or [Deborah.bushnell@nationalipa.org](mailto:Deborah.bushnell@nationalipa.org).**

The partnership between Instructure, Inc. and Region 4 can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

*Kelly Cunningham*

Kelly Cunningham  
Contracting Coordinator