



To: Robert Pechacek  
From: Robert Zingelmann  
Date: August 27, 2015  
Subject: Approval of Contract Awards

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on Tuesday, August 25, 2015 the following contracts were approved as presented:

- **Software and Related Products and Services**
  - Ardham Technologies
  
- **HVAC Equipment, Installation, Service and Related Products**
  - Arizona Mechanical Services HVAC, LLC *dba* Sunstate Mechanical
  - Comfort Systems USA Southwest
  - Daikin Applied Americas
  - HACI Service, LLC
  - Midstate Mechanical
  - Pueblo Mechanical
  - Sun Mechanical Contracting
  - TDIndustries
  - Trane
  
- **Educational Software, Media and Peripherals**
  - Edmentum
  - Instructure
  - JourneyEd *dba* Academic Superstore
  - PCMG
  - SchoolStatus
  - Super Duper Publications
  
- **Elevator Equipment, Service, Repair and Related Services**
  - ThyssenKrupp Elevator
  
- **Athletic and Physical Education Supplies and Uniforms**
  - Barcelona Sporting Goods
  - Samson Equipment
  - School Specialty



➤ **Electric Power Provider and Related Services**

- MP2 Energy Texas LLC
- Source Power & Gas LLC

All contracts shall commence on October 1, 2015 with the exception of Software & Related Products and Electric Power Provider which will commence on September 1, 2015. If you have any questions, please contact me.

Region 4 Education Service Center  
Chief Financial Officer



To: Board of Directors  
From: Robert Zingelmann  
Date: August 6, 2015  
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on Tuesday, June 30, 2015 for RFP # 15-07 for **Educational Software, Media and Peripherals**. There were twenty-three (23) proposals submitted:

- Achieve3000, Inc.
- Atomic Learning, Inc.
- Blackboard Inc.
- Bocavox, LLC
- CompassLearning, Inc.
- eBackpack, Inc.
- Edmentum, Inc.
- Education Galaxy
- Instructure, Inc.
- Parents K12, LLC. d/b/a InSync Education
- JourneyEd.com Inc. dba Academic Superstore, HiEd, & Computize
- Kishmorr Productions, LLC
- LearnKey Inc.
- PCMG, Inc.
- Rosetta Stone Ltd.
- Library Video Company d/b/a SAFARI Montage
- Schoolbinder, Inc.
- Schoology, Inc.
- SchoolStatus, LLC
- Southern Computer Warehouse
- Super Duper® Inc. DBA Super Duper® Publications
- Teachers Discovery Inc.
- Triumph Learning, LLC

After careful review of all proposals, the Evaluation Team has determined that six (6) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

#### CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

#### RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Educational Software, Media and Peripherals	Edmentum, Inc. Instructure, Inc. JourneyEd.com, Inc. <i>dba</i> Academic Superstore, HiEd & Computize PCMG, Inc. SchoolStatus, LLC Super Duper® Inc. <i>DBA</i> Super Duper® Publications	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Robert Zingelmann  
Region 4 ESC

From: Jason Wickel  
President

Date: July 24, 2015

Re: Educational Software, Media and Peripherals; RFP # 15-07

We have reviewed the responses and recommend that the following companies be awarded:

- *Edmentum*
- *Instructure*
- *JourneyEd/ dba Academic Superstore*
- *PCMG*
- *SchoolStatus*
- *Super Duper Publications*

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified products and services.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.