



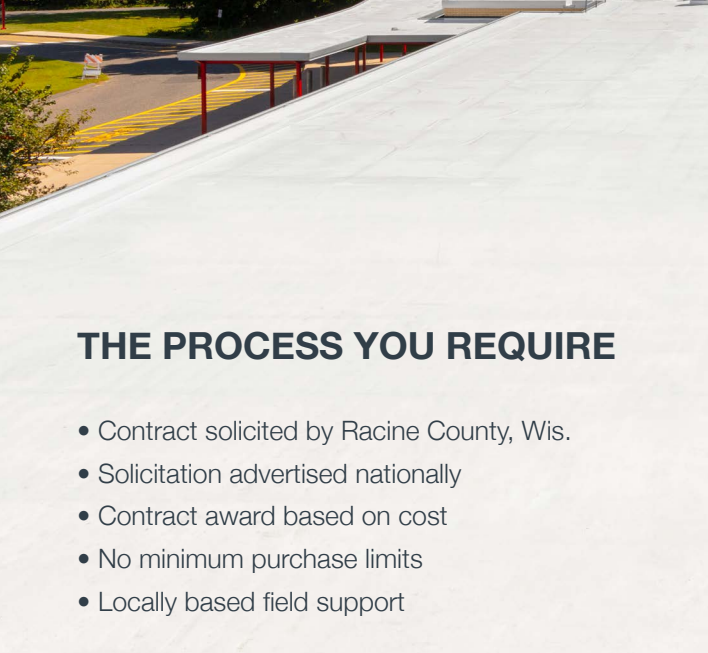
ROOFING SUPPLIES AND SERVICES, WATERPROOFING, AND RELATED PRODUCTS AND SERVICES



OMNIA[®]
PARTNERS

OMNIA Partners, Public Sector
(legacy U.S. Communities)
and Garland/DBS, Inc.

Power. Access. Trust.



THE PROCESS YOU REQUIRE

- Contract solicited by Racine County, Wis.
- Solicitation advertised nationally
- Contract award based on cost
- No minimum purchase limits
- Locally based field support

The Racine County solicitation includes language based on the Joint Powers Authority that advises all suppliers that the contract may be used by other government agencies across the United States. Although each government purchasing organization may have different purchasing procedures to follow, applying these competitive principles satisfies the competitive solicitation requirements of most state and local government agencies.

As an added benefit, the roofing and waterproofing contract allows you to further reduce your installed costs on a per project basis by allowing the local Garland/DBS, Inc. representative to obtain site-specific pricing for the labor portion of the job from Garland/DBS locally based preauthorized contractors. If the pricing comes in lower than the Guaranteed Maximum Price based on the initial contract, the agency will benefit from that cost reduction, which will be clearly labeled as such on the final proposal. The OMNIA Partners purchasing process ensures total transparency of every aspect of your roofing project costs.



HOW WE DO IT

STEP ONE: Your locally based Garland/DBS, Inc. representative will conduct a comprehensive rooftop and building envelope inspection to assess and prioritize your short- and long-term roofing or waterproofing requirements, acting as project manager for any subsequent work to ensure your desired performance outcomes.

Depending on the nature of your request, the initial and/or subsequent visits may include a project estimator, professional engineer, design professional, and/or the regional manager representing OMNIA Partners.

STEP TWO: For turnkey projects, your local Garland/DBS representative will provide single-source accountability, managing all aspects of implementation, from initial inspection through warranty delivery and subsequent maintenance, as dictated by the terms of your contract.

For material-only projects, your local Garland/DBS representative will be your single point of contact, through the specification and purchasing process, providing the appropriate warranty and remaining at your service should a follow-up be required.

THE SUPPORT SERVICES YOU WANT

- Turnkey single-source accountability for the design assistance and installation of complex exterior roofing and waterproofing projects
- Extended service life of exterior roofing and waterproofing systems through active management of your repair, maintenance, and restoration needs
- Over 220 locally based employee-owner representatives for personalized field support across the country
- Best-practice processes to ensure your exterior roofing and waterproofing systems meet or exceed their warranted service life
- Quality-controlled manufacturing combined with qualified local preauthorized contractors and full-service technical support throughout the entire project yields the industry's lowest warranty adjustment rate
- Comprehensive feasibility studies, including roof inspections, assessment of existing conditions, solution options with budgets, and specification assistance for your chosen solution
- Online roof asset management database services
- Coordination of comprehensive engineering services, including wind uplift computations and shop drawings



THE MATERIAL SOLUTIONS YOU NEED

- High-tensile modified and built-up waterproofing systems
- Architectural and structural standing seam metal roof and wall systems
- Fluid-applied urethane and acrylic systems
- Sustainable systems, such as vegetative roofs, rooftop photovoltaic systems, and energy-reducing reflective coatings
- Environmentally responsible, low-odor/low-VOC adhesive, restoration, maintenance, and repair materials





OMNIA[®]
PARTNERS

For more information, contact:

Frank Percaciante

Contract Manager

Master Agreement No. PW1925

Email: OMNIA_Partners@garlandind.com

Phone: (800) 321-9336 ext. 3693



OMNIA is a registered trademark of OMNIA Partners.

All trademarks and registered trademarks appearing in this document are the property of The Garland Company, Inc. unless specifically noted otherwise.

© 2019 Garland Industries, Inc.

12/19