



Bid Tab Summary
Furniture and Installation
RFP # 14-22

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Adden Furniture, Inc.	Allsteel, Inc.	American Seating Company	AmTab Manufacturing Corporation	Anthro International, Inc. dba Sitmatic
Products/Pricing	40	33	37	33	26	32
Performance Capability	30	26	29	22	21	25
Qualification & Experience	20	17	18	17	16	18
Value Add	10	1	8	6	1	3
Total	100	77	92	78	64	78

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Artcobell Corporation and Midwest Folding Products</i>	<i>Artopex, Inc.</i>	<i>BCI Eurobib USA</i>	<i>Bretford Manufacturing, Inc.</i>	<i>Brodart Co.</i>
Products/Pricing	40	34	33	31	32	32
Performance Capability	30	26	24	20	26	24
Qualification & Experience	20	17	15	15	16	16
Value Add	10	6	3	1	4	1
Total	100	83	75	67	78	73

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

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Teknion, LLC

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The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Contrax Group, LLC/Contrax Furnishings, LLC</i>	<i>Coyote School Furnishings</i>	<i>Cramer, LLC</i>	<i>D3 Inc. dba 9 to 5 Seating</i>	<i>Demco, Inc.</i>
Products/Pricing	40	36	32	28	30	29
Performance Capability	30	29	21	19	25	25
Qualification & Experience	20	19	16	15	16	18
Value Add	10	9	4	1	4	5
Total	100	93	73	63	75	77

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

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Office Depot, Inc.

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Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Enwork</i>	<i>ERG International</i>	<i>Escato Corporation</i>	<i>ESI Ergonomic Solutions</i>	<i>Exemplis Corporation</i>
Products/Pricing	40	36	33	30	31	32
Performance Capability	30	24	22	22	23	25
Qualification & Experience	20	17	16	15	17	18
Value Add	10	4	1	4	4	7
Total	100	81	72	71	75	82

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

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Enwork

Exemplis Corporation

Hertz Furniture

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Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>F.E. Hale Mfg. Co.</i>	<i>Fairway Holdings dba Berco Furniture Solutions</i>	<i>Fleetwood Group</i>	<i>Groupe Lacasse, LLC</i>	<i>Haskell Office, LLC</i>
Products/Pricing	40	32	35	30	29	31
Performance Capability	30	21	23	23	22	24
Qualification & Experience	20	17	16	15	15	15
Value Add	10	3	3	6	3	1
Total	100	73	77	74	69	71

It is recommended that the following contract award be made:

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Enwork

Exemplis Corporation

Hertz Furniture

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Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Hertz Furniture	High Point Furniture Industries, Inc.	Highmark Smart, Reliable Seating, Inc.	Indiana Furniture	Inscape/Office Specialty
Products/Pricing	40	33	34	32	34	33
Performance Capability	30	27	23	25	24	23
Qualification & Experience	20	19	16	18	17	16
Value Add	10	4	3	3	3	4
Total	100	83	76	78	78	76

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

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Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Interior Systems, Inc.	ISE, Inc.	James Edwards Furniture	Jasper Group (Jasper Seating Company, Inc)	Jonti-Craft, Inc.
Products/Pricing	40	33	33		32	32
Performance Capability	30	23	22		24	21
Qualification & Experience	20	16	16		18	16
Value Add	10	3	2		5	5
Total	100	75	73	Non-Responsive	79	74

It is recommended that the following contract award be made:

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Enwork

Exemplis Corporation

Hertz Furniture

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Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>JSJ Furniture Corporation dba izzy+</i>	<i>Krueger International, Inc.</i>	<i>Krug, Inc.</i>	<i>Lakeshore Learning Materials</i>	<i>Liat, LLC</i>
Products/Pricing	40	35	35	32	28	33
Performance Capability	30	25	28	24	25	24
Qualification & Experience	20	19	19	17	18	17
Value Add	10	7	8	5	6	1
Total	100	86	90	78	77	75

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

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The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Magnuson Group, Inc.	Mayline Company, LLC	Metalworks Inc. dba Great Openings	MJ Industries, Inc.	Nickerson Corporation
Products/Pricing	40	30	36	33	26	30
Performance Capability	30	21	24	24	18	22
Qualification & Experience	20	15	17	16	12	17
Value Add	10	4	5	4	1	2
Total	100	70	82	77	57	71

It is recommended that the following contract award be made:

Contract

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Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

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Mayline Company, LLC

Office Depot, Inc.

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Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Norix Group, Inc.	Nu-Idea School Supply Co., Inc.	Office Depot, Inc.	OFS Brands Holdings, Inc.	Paladin Caseworks, Inc.
Products/Pricing	40	32	29	30	36	32
Performance Capability	30	23	18	28	28	22
Qualification & Experience	20	15	14	18	18	16
Value Add	10	4	3	8	7	4
Total	100	74	64	84	89	74

It is recommended that the following contract award be made:

Contract

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Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Palmieri Furniture Limited</i>	<i>Paoli, LLC</i>	<i>Phoenix Safe International, LLC</i>	<i>Rapp Productions, Inc. dba FurnitureLab</i>	<i>RT London</i>
Products/Pricing	40	31	33	23	33	35
Performance Capability	30	22	25	16	24	24
Qualification & Experience	20	16	16	13	15	17
Value Add	10	2	4	2	4	2
Total	100	71	78	54	76	78

It is recommended that the following contract award be made:

Contract

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Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Saxton Bradley, Inc.</i>	<i>Scholar Craft Products, Inc</i>	<i>School Outfitters</i>	<i>School Specialty, Inc.</i>	<i>Sedia Systems, Inc.</i>
Products/Pricing	40	34	33	24	28	31
Performance Capability	30	20	22	23	27	26
Qualification & Experience	20	16	16	17	18	16
Value Add	10	5	3	4	6	5
Total	100	75	74	68	79	78

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

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Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

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The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>ShuttleSystem, LLC aka Navetta</i>	<i>SICO America, Inc.</i>	<i>South Texas School Furniture (a division of Lavaca County Office Supply, Inc.)</i>	<i>Spectrum Industries, Inc.</i>	<i>Teknion, LLC</i>
Products/Pricing	40	30	33	30	31	37
Performance Capability	30	24	24	23	24	27
Qualification & Experience	20	15	17	15	16	18
Value Add	10	3	4	4	4	7
Total	100	72	78	72	75	89

It is recommended that the following contract award be made:

Contract

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Award

Allsteel Inc.

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Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

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Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Tesco Industries, LP</i>	<i>The Gunlocke Company, LLC</i>	<i>The HON Company, LLC</i>	<i>Trearc Brands, Inc. dba EKO</i>	<i>Trendway Corporation</i>
Products/Pricing	40	34	35	38	34	37
Performance Capability	30	24	26	29	25	27
Qualification & Experience	20	18	17	19	16	18
Value Add	10	1	6	8	1	7
Total	100	77	84	94	76	89

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

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Enwork

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Mayline Company, LLC

Office Depot, Inc.

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Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Trinity Furniture	Vanerum Stelter Acquisition, LLC	Versteel	VIA Inc. (Via Seating)	VS America, Inc.
Products/Pricing	40	32	32	34	28	32
Performance Capability	30	25	22	26	22	27
Qualification & Experience	20	16	14	17	13	18
Value Add	10	5	4	2	1	4
Total	100	78	72	79	64	81

It is recommended that the following contract award be made:

Contract

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Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Watson Furniture Group, Inc.</i>
Products/Pricing	40	34
Performance Capability	30	24
Qualification & Experience	20	13
Value Add	10	6
Total	100	77

It is recommended that the following contract award be made:

Contract

Furniture and Installation

Award

Allsteel Inc.

Artcobell Corporation and Midwest Folding Products

Contrax Group, LLC/Contrax Furnishings, LLC

Enwork

Exemplis Corporation

Hertz Furniture

JSJ Furniture Corporation dba izzy+

Krueger International, Inc.

Mayline Company, LLC

Office Depot, Inc.

OFS Brands Holdings, Inc.

Teknion, LLC

The Gunlocke Company, LLC

The HON Company, LLC

Trendway Corporation

VS America, Inc.