

April 26, 2017

Tom Coughlin
National Sales Manager
Daktronics, Inc
201 Daktronics Drive
Brookings, SD 57006

Re: Award of Contract # R170101

Dear Mr. Coughlin:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on April 25, 2017, National IPA is pleased to announce that Daktronics, Inc has been awarded an annual contract for the following, based on the sealed proposal (RFP# 17-01) submitted on February 23, 2017:

Commodity/Service

Scoreboards and Electronic Signs,
Installation and Related Products
And Services

Supplier

Daktronics, Inc

This contract is effective May 1, 2017 and will expire on April 30, 2020. As indicated above, your Contract # is R170101. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and Daktronics, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Al Piper, Contract Manager assigned to your contract at phone # 615-380-1307 or alan.piper@nationalipa.org

Sincerely,



Al Piper, CPPB
Contract Manager