

1. Would these Moveable Wall Systems be part of our existing Contract #R142209 Furniture, Office & Instructional and could they be sold under that contract? **Answer: only if the supplier responded with the details and pricing or has been added/approved as a new product line.** I'm wondering if we need to submit a bid on this RFP when we already sell our Snap panels under the Office Furniture contract noted above. What are your thoughts? **Answer: It is the Suppliers decision to respond to solicitations.**
2. How do I get specs and floor plans ... we can quote movable walls without this. **Answer: Respondents are encouraged to respond with entire catalog and turn-key solution(s) to moveable walls. There are no floor plans associated with RFP 18-01.**
3. What is the relationship between National IPA and TCPN? **Answer: National IPA acquired TCPN from Region 4 ESC.** Will our contract be with NIPA or TCPN? **Answer: The contract will be with Region 4 Education Service Center (see APPENDIX A).**
4. Purchasing Procedure
"Awarded vendor invoices the participating agency directly."
"Awarded vendor receives payment directly from the participating agency."
Since we distribute our solutions through a national network of partners that typically invoice and receive payments from the participating agency, is that acceptable in this case? DIRTT will hold the contract. **Answer: It will be the awarded Supplier's responsibility to report sales and submit administrative fee payment associated with the contract.**
5. Article 7: Delivery Provisions
Since all of our construction solutions are customized to the project, we are not able to deliver within 7 days of receipt of the Purchase Order. Our lead times range from 2 weeks-4 weeks, plus freight. Is this acceptable? **Answer: Respond with a reasonable lead time.**
6. APPENDIX C : Pricing
We do not publish a catalog because our pricing is generated via our proprietary software on an order by order basis. How can we best illustrate what is required under these circumstances? **Answer: Consider discount off list, hourly rate, fee by profession(s), labor rates. For more examples, consider viewing contract documents located on the National IPA website.**
7. APPENDIX E : Questionnaire, Question 3: Minority and Women Business Enterprise (M/WBE) and (HUB) Participation Should our national network of distribution partners be considered when answering this question, or just the vendor/contract holder? **Answer: Respond appropriately.**
8. APPENDIX I : State Notice
Are all listed public agencies and political subdivisions allowed to access and/or piggyback off of this contract? **Answer: Public agencies and political subdivisions who are National**

IPA/TCPN members have access to awarded contracts appearing on the website. All agencies and political subdivision are encouraged to become members, *free of charge*.

No other questions or clarification will be answered.