



Bid Tab Summary

Technology and Interactive Whiteboard Solutions Products and Services

RFP # 16-02

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	806 Technologies, Inc.	Adorama Inc.	Ardham Technologies, Inc.	Audio Visual Innovations, Inc.
Products/Pricing	40	10	30	34	15
Performance Capability	25	10	18	15	15
Qualification & Experience	25	15	18	18	20
Value Add	10	2	2	2	4
Total	100	37	68	69	54

It is recommended that the following contract award be made:

Contract

Technology and Interactive Whiteboard Solutions Products and Services

Award

CDW Government LLC

GovConnection, Inc.

HP Inc.

Office Depot, Inc.

PCMG, Inc. dba PCM Gov, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Avid Systems, LLC</i>	<i>Best Buy For Business</i>	<i>Boxlight Incorporated</i>	<i>Camcor, Inc.</i>
Products/Pricing	40	20	34	15	10
Performance Capability	25	10	15	10	17
Qualification & Experience	25	15	20	15	21
Value Add	10	2	7	2	2
Total	100	47	76	42	50

It is recommended that the following contract award be made:

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Description	Total Weighted Value	CDW Government LLC	Chip Enterprises Inc.	Clearwing Systems Integration	Commercial Sales & Service, Inc.
Products/Pricing	40	38	10	15	20
Performance Capability	25	25	15	15	15
Qualification & Experience	25	25	10	15	15
Value Add	10	5	2	2	2
Total	100	93	37	47	52

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Description	Total Weighted Value	<i>Educational Business Services</i>	<i>ELB US Inc.</i>	<i>For Your Student, Inc. dba Eduporium</i>	<i>Gaggle.Net, Inc.</i>
Products/Pricing	40	33	5	31	5
Performance Capability	25	15	10	10	10
Qualification & Experience	25	20	10	10	10
Value Add	10	6	3	3	2
Total	100	74	28	54	27

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Description	Total Weighted Value	<i>GovConnection, Inc.</i>	<i>HATCH, Inc.</i>	<i>HP Inc.</i>	<i>Intelligent Technology Solutions</i>
Products/Pricing	40	34	5	28	15
Performance Capability	25	25	15	24	5
Qualification & Experience	25	25	15	25	5
Value Add	10	4	2	5	2
Total	100	88	37	82	27

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Evaluation Criteria

Description	Total Weighted Value	JTS	LD Products, Inc.	Library Video Company dba SAFARI Montage	LyncVerse Technologies
Products/Pricing	40	20	10	15	36
Performance Capability	25	15	10	14	15
Qualification & Experience	25	12	5	13	15
Value Add	10	2	2	2	7
Total	100	49	27	44	73

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Office Depot, Inc.

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Evaluation Criteria

Description	Total Weighted Value	M&A Technolgy	MNJ Technologies Direct, Inc.	NeedThese (a DBA of Creative Industries & Technology, LLC)	Newline Interactive Inc.
Products/Pricing	40	30	37	28	15
Performance Capability	25	20	17	15	20
Qualification & Experience	25	20	17	20	20
Value Add	10	4	2	4	2
Total	100	74	73	67	57

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HP Inc.

Office Depot, Inc.

PCMG, Inc. dba PCM Gov, Inc.

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	Noslar T.I., Inc.	Office Depot, Inc.	On Point Tech	PCMG, Inc. dba PCM Gov, Inc.
Products/Pricing	40	28	35		36
Performance Capability	25	15	25		24
Qualification & Experience	25	10	25		24
Value Add	10	2	4		4
Total	100	55	89	Non Responsive	88

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*CDW Government LLC
GovConnection, Inc.
HP Inc.
Office Depot, Inc.
PCMG, Inc. dba PCM Gov, Inc.*

The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Piraino Consulting, Corporation</i>	<i>ProComputing Corporation</i>	<i>Promethean, Inc.</i>	<i>Sideline Power, LLC</i>
Products/Pricing	40	10	32	22	
Performance Capability	25	18	19	20	
Qualification & Experience	25	20	23	15	
Value Add	10	2	2	4	
Total	100	50	76	61	Non Responsive

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Description	Total Weighted Value	<i>Southern Science Supply</i>	<i>Synnex Corporation</i>	<i>Team 1st Technologies LLC</i>	<i>Troxell Communications, Inc.</i>
Products/Pricing	40		28	28	20
Performance Capability	25		20	10	24
Qualification & Experience	25		22	18	24
Value Add	10		4	2	4
Total	100	Non Responsive	74	58	72

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The Cooperative Purchasing Network
Evaluation Criteria

Description	Total Weighted Value	<i>Turning Technologies, LLC</i>	<i>WP Technologies dba wePresent</i>
Products/Pricing	40	15	15
Performance Capability	25	15	15
Qualification & Experience	25	22	20
Value Add	10	4	2
Total	100	56	52

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