



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE

August 29, 2016

Mr. Ely Lenik
Business Development / B2B and SLED
Contracts Manager & e-Procurement Specialist
B&H foto & Electronics Corp.
420 Ninth Avenue
New York, New York 10001

Re: Award of Contract# R160901

Dear Mr. Lenik:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on August 23, 2016, National IPA is pleased to that B&H foto & Electronics Corp has been awarded an annual contract for the following, based on the sealed proposal (RFP# 16-09) submitted on July 7, 2016:

Commodity/Service

Contractor

Audio Visual Equipment, Accessories
and Services

B&H foto Electronics Corp.

This contract is effective October 1, 2016 and will expire on September 30, 2019. As indicated above, your Contract # is R160901. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and B&H foto Electronics Corp.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please feel free to contact me at 713.554.0460.

Sincerely,

Deborah Bushnell, CTSBO
Contract Manager