



Software Solutions and Services  
Executive Summary

**Lead Agency:** Region 4 ESC

**Solicitation:** 19-09

**RFP Issued:** July 3, 2019

**Pre-Proposal Date:** July 17, 2019

**Response Due Date:** August 8, 2019

**Proposals Received:** 9



**Awarded to:**

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 19-09 on June 12, 2019, to establish a national cooperative contract for Software Solutions and Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work:

**NATIONAL CONTRACT**

*Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On August 8, 2019 proposals were received from the following offerors:

- Ardham Technologies, Inc.
- DLT Solutions
- Double A Solutions
- EC America (immix Group)
- Enboard
- Hyland Software, Inc.
- inTeam Associates
- Preservica
- Rycor

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that Ardham Technologies, Inc. demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of January 1, 2020.

**Contract not available in New Jersey**

Contract Highlights:

Ardham Technologies focuses on turnkey solutions with extensive experience providing support and solutions to K-12, higher education and government organizations for over seventeen years. Ardham is a Small Business Entity, based on federal guidelines and is certified as such in the Federal Government's SAM.gov.

Contract includes:

Expansive catalog and nationwide service delivery capabilities. Access to over 1,0000 different products for more than 630 leading technology manufactures include but not limited to:

- Cisco
- Microsoft
- Nutanix
- Sophos
- VMware

Term:

Initial three-year agreement from January 1, 2020 through December 31, 2022 with the option to renew for two (2) additional one-year periods through December 31, 2024.

Pricing/Discount:

Offering as categorical discount

OMNIA Partners, Public Sector Web Landing Page:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/ardham-technologies>