



## Everything you love about Amazon. For K-12 education.

Amazon Business empowers K-12 leadership teams to drive greater value for their school district through features that help track compliance, business-only price savings, and deep data analytics of spending across hundreds of millions of items in classroom supplies, books, office, STEM and other categories your organization needs.



### Targeting the Long Tail

K-12 school districts spend a significant portion of their operational budgets with non-contract vendors.\* The remaining spend is often difficult to manage, presents compliance issues, and is a challenge to analyze and track given the diversity of vendor data. Amazon Business provides a single, simple way for district business teams to better manage these purchases.

\*A 2018 Council of the Great City Schools benchmarking report estimated that the median strategic sourcing ratio was 30.7% for members reporting data (total spending utilizing strategic contracts, divided by total procurement outlays, excluding P-cards and construction).



### Cost Savings in Focus

A significant aspect of K-12 education long tail spend is in Office and IT. On average, Amazon Business can help organizations find value when purchasing the same or similar products compared to their current source. 83% of our customers are projected to save 5% or more, while 55% of customers will achieve over 15% savings on their Office and IT purchases.

Create a free account today at [www.amazon.com/b2beducation](http://www.amazon.com/b2beducation)



## Compliance, Compliance, Compliance

Amazon Business understands that managing the complexities of compliance across a diverse organization is a top priority in K-12 education. To support this need, we provide multiple features that help you track compliance and control you can access with a few clicks:



**OMNIA Partners Contract** K-12 organizations are offered a competitively bid, public sector contract for 10 broad categories on Amazon Business that is easy to adopt for your organization. Office, Scientific Equipment and Lab Supplies, Books, Audio Visual and Electronics are a few of the categories often used by education institutions.

For more details visit: [www.omniapartners.com/publicsector/contracts/supplier-contracts/amazon-business](http://www.omniapartners.com/publicsector/contracts/supplier-contracts/amazon-business)



### Multiple Quotes within a Single Marketplace

Amazon Business is more than buying from a single vendor: it provides visibility to competitive pricing across multiple suppliers in a single, consolidated and standardized view. If you need three bids, we can help.



### Multi-Level Approvals

Set up approvals on items over a specific spend amount, or in target categories. We provide a user-friendly approach that ensures appropriate approvals are in place.



### Curation

This Business Prime benefit guides your buyers to preferred suppliers and products that are in line with your strategic purchasing goals. If there are categories under contract, use our tools to drive buyers to those contracts.



### Reporting and Analytics

Through Amazon Business Analytics you are fully in control and have visibility of every dollar spent. Drill down by category, vendor, purchase order or create your own views.

## Business Prime for your school district

Business Prime from Amazon Business offers the familiar shopping experience of Amazon with fast, convenient shipping on millions of eligible items. Simplify reconciliation with the payment method that works for you, analyze spending patterns with Spend Visibility, and empower school and district employees to make the right buying choices with Guided Buying. Amazon Business offers a discounted Business Prime plan for eligible school districts and charter schools.



## Fast, FREE business delivery

- Unlimited FREE two-day shipping on over 100 million eligible items.
- FREE same-day delivery or one-day shipping on eligible orders.
- FREE consolidated shipping on eligible bulk orders.