



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

APR 29 2015

Alvarez & Marsal Public Sector Services, LLC
555 Thirteenth St. NW.
5th Floor West
Washington, DC 20004

Attention: Melissa Glynn; Managing Director

Reference: RFP 2000001342, Innovative Solutions, Applications, Products and Services

Dear Ms. Glynn:

Acceptance Agreement

Contract Number: 4400005869

This Acceptance Agreement signifies a contract for Government Efficiency Performance Improvement (GEPI) consulting services. The period of the contract shall be Three (3) years from Date of Award, with two (2) three-year renewal options or any combination of time equally not to exceed six additional years.

The contract award shall be in accordance with:

- 1) This Acceptance Agreement; and
- 2) The Attached Memorandum of Negotiation.

Please note that this is not an order to proceed. A Purchase Order constituting your notice to proceed will be issued to your firm. Please provide your Insurance Certificate according to Special Provisions, Section 17, within 10 days after receipt of this letter. All questions in regards to this contract shall be directed to the Contract Specialist, Kristy D. Varda, at 703-324-3217 or via e-mail at kristy.varda@fairfaxcounty.gov.

Sincerely,

Cathy A. Muse, CPPO
Director/County Purchasing Agent

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228



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MEMORANDUM OF NEGOTIATIONS RFP2000001342

The County of Fairfax (hereinafter called the County) and Alvarez & Marsal Public Sector Services, LLC. (hereinafter called the Contractor) hereby agree to the following in the execution of Contract 4400005869 for Government Efficiency Performance Improvement (GEPI) services. The final Contract contains the following documents:

- a. County's Request for Proposal RFP2000001342 and all Addenda;
- b. The Contractor's Technical Proposal dated December 1, 2014;
- c. The Contractor's Revised Cost Proposal dated February 27, 2015;
- d. The Contractor's Response to Clarifications Questions with the attached Marketing Plan dated January 21, 2015;
- e. This Memorandum of Negotiation and any Attachments;
- f. County purchase order;
- g. Any amendments subsequently issued.

In addition, the County and the Contractor agreed to the following:

1. For non-contractual matters a County Point of Contact (POC) for this contract will be established by each department as needed.

ACCEPTED BY:

Melissa Glynn
Melissa Glynn
Alvarez & Marsal Public Sector Services, LLC.

4/14/15

Date

Cathy A. Muse
Cathy A. Muse, CPPO
Director/County Purchasing Agent

4/28/15

Date