



Systems Furniture, Free-Standing Furniture, Seating, Filing Systems/Equipment,
Interior Solutions and Related Products and Support Services
Executive Summary

Lead Agency: County of DuPage , IL

Solicitation: RFP P15-150-DT

RFP Issued: September 11, 2015

Pre-Proposal Date: September 29, 2015

Response Due Date: October 28, 2015

Proposals Received: 6

Awarded to: Allsteel®

The County of DuPage Department of Procurement issued RFP P15-150-DT on September 11, 2015, to establish a national cooperative contract for systems furniture, free-standing furniture, seating, filing systems/equipment, interior solutions and related product and support services.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- County of DuPage, Illinois Department of Procurement website
- Onvia DemandStar
- Daily Herald – IL
- The Olympian, WA
- Daily Journal of Commerce, OR
- The Salt Lake Tribune, UT
- Richmond Times –Dispatch, VA
- Albany Times Union, NY
- The State, SC
- Hawaii Tribune–Herald, HI
- National IPA website

On October 28, 2015 proposals were received from the following offerors:

- Allsteel
- Aurora Storage Solutions
- Kimball Office
- National Office Furniture
- Office Depot/Office Max
- Spacesaver Corporation



The proposals were evaluated using the evaluation criteria established in the RFP. The County of DuPage Procurement Division recommended awarding contracts to Allsteel, Kimball Office, National Office Furniture and Spacesaver Corporation.

On February 9, 2016, the County of DuPage Board passed resolutions approving contracts with Allsteel, Kimball Office, National Office and Spacesaver Corporation effective April 1, 2016.

Contracts include: Seating, tables, systems/desking, filing/storage & wood casegoods, collaboration, accessories and related equipment and support services such as design and installation.

Term:

Initial three (3) year agreement from April 1, 2016 through March 31, 2019 with the option to renew for two (2) additional one-year periods through March 31, 2021

Pricing/Discount:

Pricing is a discount off list price and discounts vary by size of order and delivery requirements. *Discounts for orders over \$400,000 are negotiable.* The discount matrix will be viewable on website.

Ordering/Delivery/Installation:

Allsteel, Inc. authorized dealers nationwide assist with selection, specification, delivery and installation. Allsteel, Inc. regional showrooms throughout the United States have many products on-hand for an in person look at Allsteel, Inc. furniture solutions.

Link to Allsteel Office website: www.allsteeloffice.com