

November 7, 2016

Mr. John Marini
Vice President
Adjusters International, Inc.
126 Business Park Drive
Utica, New York 13502

Re: Renewal Award of Contract # R142401

Dear Mr. Marini:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on October 25, 2016, National IPA is pleased to announce that Adjusters International has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on January 7, 2015, and subsequent performance thereafter:

Contract

Risk Preparedness and Consulting Services

The contract will expire on March 31, 2018 completing the third year of a five-year term contract. If you have any questions or if your company is not in agreement, please contact your designated Contract Manager, Clint Pechacek at 713.554.7349 or clint.pechacek@nationalipa.org

The partnership between Adjusters International and Region 4 can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,



Deborah Bushnell, CTSBO
Contract Manager